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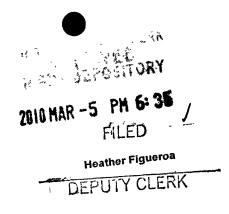
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YAVAPAI COUNTY ATTORNEY'S OFFICE 1 JOSEPH C. BUTNER SBN 005229 2 **DEPUTY COUNTY ATTORNEY** 255 East Gurley Street 3 Prescott, AZ 86301 Telephone: 928-771-3344 4 ycao@co.yavapai.az.us 5 6 7 8



# IN THE SUPERIOR COURT OF STATE OF ARIZONA IN AND FOR THE COUNTY OF YAVAPAI

STATE OF ARIZONA, Cause No. P1300CR20081339 Plaintiff, Division 6 MOTION TO ENTER UBS EMAILS v. STEVEN CARROLL DEMOCKER,

Defendant.

The State of Arizona, by and through Sheila Sullivan Polk, Yavapai County Attorney, and her deputy undersigned, hereby submits its Response to Defendant's Motion to Enter UBS emails.

On March 2, 2010 this Court "in general" precluded the State from using the approximately 14, 000 emails from UBS that were just recently received and disclosed. The court did leave the door open for consideration on whether or not the State may use specific emails from the defendant to Carol Kennedy, Barb O'Non and matters involving the dissolution of the Democker marriage and the partnership with Barbara O'Non.

Attached to this pleading are 197 emails, specifically identified as USB EM 01 to 197 consisting of emails related to the court's ruling. The emails are grouped into categories for the convenience of the parties.

1	The State, hereby requests, subject to proper foundation the use of the attached emails
2	at trial.
3	
4	I. Business Split
5	UBS EM01- UBS EM0140
6	II. Discussing the death of Carol Kennedy, UBS EM141- UBS EM143
7	
8	III. Emails between Steve DeMocker & Carol Kennedy UBS EM144- UBS EM156
	IV. Emails dated July 2, 2008
10	UBS EM157- UBS EM168
11	VI. Emails by cell phone UBS EM169- UBS EM185
	VI. Barbara O'Non emails UBS EM186- UBS EM196
14	VII. Empil instructing the closing of joint account
15	VII. Email instructing the closing of joint account UBS EM197
16	RESPECTFULLY SUBMITTED this 5th March, 2010.
17	
	Sheila Sullivan Polk
19	YAVAPAI COUNTY ATTORNEY
20	
21	By: \( \frac{1}{2} \text{Augus For} \)  Noseph C. Buttler
	Deputy County Attorney
24	
25	
26	
	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

# Office of the Yavapai County Attorney 255 E. Gurley Street, Suite 300 Prescott, AZ 86301 Phone: (928) 771-3344 Facsimile: (928) 771-3110

24

25

26

	1 2 3 4	COPIES of the foregoing delivered this 5th day of March, 2010 to:  Honorable Thomas J. Lindberg Division 6 Yavapai County Superior Court
	5 6 7 8	(via email)  John Sears 511 E. Gurley St. Prescott, AZ 86301 Attorney for Defendant (via email)
255 E. Gurley Street, Suite 300 Prescott, AZ 86301 Phone: (928) 771-3344 Facsimile: (928) 771-3110	8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Larry Hammond Anne Chapman Osborn Maledon, P.A. 2929 North Central Ave, 21 <sup>st</sup> Floor Phoenix, AZ Attorney for Defendant (via email)  By:
	23	

From:

Young, Sue A.

Sent:

Friday, July 18, 2008 1:52 PM

O'Non, Barbara; DeMocker, Steven; Bertenshaw, Patrick

Cc:

Hall, Karen; Dirks, Tish; Morochnick, David; Maack, Lisa; Patterson, Genny; Carman, Patsy, Gesina, Patricia;

Nolan, Sue; Robinson, Ellen; Benedikt, Janice; Miller, Keli

Subject: New split FA # UX-D2

There is a new split FA # between Barbara O'Non, Pat Bertenshaw, and Steve DeMocker -- UX-D2

Keli-please give access in MAC to those that need it. Thanks

Sue A. Young Branch Office Administrator UBS Financial Services Inc. 2555 E. Camelback Rd. Ste 600 Phoenix, AZ 85016

Tel: (602) 957-5193 (800) 247-1754

Fax: (602) 912-2585 sue.young@ubs.com

From: DeMocker, Steven

nt: Friday, July 11, 2008 11.04 AM

io: Van

VanSteenhuyse, James P.

Cc:

Minard, Elizabeth

Subject: Barb's clients

Jim:

I've looked at our proposed split list and see that the client Barb was upset about having talked to us here is in fact on her side of things. In addition, there is a second Prescott client who is going to her who was scheduled to come in this morning for an account review. We're intercepting him now and will tell him we'll get him re-scheduled with Barb.

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 80^-436-9097 st\_n.democker@ubs.com

http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From: DeMocker, Steven

\$ .t: Wednesday, July 02, 2008 9:08 AM

Minard, Elizabeth

Subject: FW: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

(FWTHIS~1)

Steven DeMocker
Senior Vice President - Investments

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From: DeMocker, Steven

Sent: Monday, June 30, 2008 10:29 AM

To: Young, Sue A.; VanSteenhuyse, James P.; Morochnick, David

Cc: Dirks, Tish; Rydzewski, Jennifer; O'Non, Barbara

Subject: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

Sue:

Jim has not yet approved the split agreement Barb and I have negotiated, and we can't do this until he does. Personally, I'd also like his input before we pull the trigger. If no one in management suggests changes, the following is how we propose accounts be re-assigned.

Key to the players:

UX89 - Barb

**UXSD** - Steve

U. - Pat Bertenshaw

UXDB and 8YDB - Steve & Barb's two team numbers, both currently splitting 70% to Steve and 30% to Barb UXPD and 8YPD - team numbers currently splitting 50% to Pat, 35% to Steve, and 15% to Barb

**UBS EM 03** 

- First, all accounts currently in 8YDB are to be re-assigned to 8Y85 (Barb), with the following exception: 8Y01057 and 8Y01058 (the Ron Younger household, Prescott statement address) are to be re-assigned to UY O (Steve).
- 2. These accounts are to be re-assigned from UXDB to UX89:

Backenstoe 93 UX41566 UX41567 UX41579

Baker 112 UX03893 UX04162

Ball/Favour 1,039 UX06061 UX39446 UX39447 UX51231

Barclay 166 UX38137 UX38140 UX38182

Bence 360 UX41455 UX03876 UX03877 UX03879

Blackburn 22 UX40806 UX40807

Brazil 19 UX05585 Cowart 101 UX06396

Cox 107 UX04307 UX39808 UX39809

Crean 195 UX40411 UX40412

Dickinson 145 UX50140 UX00194 UX04172

Durgin 411 UX38372 UX38327

Franks, Lydia 49 UX38092 UX38093 UX40413

Head 98 UX07037

Heckenliable 935 UX07488 UX38059 UX38058 UX38057

Hill 243 UX39402 UX39403 UX39404 Hoffman/Milroy 413 UX38133 UX38132

Johl 582 UX40843 UX40844 Lavely 312 UX38084 UX38086 Loughan 242 UX05421 UX05422

Macalinao 24 UX40739 UX40738 UX40748

McMillen 178 UX03269 UX03294

Mr n/Watt 571 UX51559 UX51558 UX51186 UX51659 UX06947 UX38674 UX38854

O'N\_1/Marcus 21 UX07321 UX96335 UX90894

Pettijohn 536 UX38186 UX04943 UX50437

Powers 58 UX39323

Schlimgen 175 UX03328 UX03329

Shipman 96 UX38205 UX38207 UX38208 UX38209 UX00095

Smith 64 UX05718

Snow 198 UX51705 UX51704 Turrentine 83 UX39284 UX39600

Unrath 3 UX06060

Willits 415 UX38300 UX38301 UX38302 UX38857 UX38858 Williams 208 UX38677 UX38679 UX38680 UX38678

Zotovich 67 UX51738

3 These accounts are to remain in UXDB until further notice, but the split on UXDB changes to 50% UXSD (Steve) / 50% UX89 (Barb):

Combs 5,805 UX38025 UX38026 UX39285 UX39286 UX50584 UX51335 UX38051 5V37665

Wilkinson 3,234 UX38019 UX51317 5V37625

Stidworthy <u>9,993</u> UX05129 UX06264

Oliver 1,117 UX07331 UX07332

4 Pese accounts are to be re-assigned from UXPD to *a new number* which splits 50% to UX85 (Pat) / 50% Uλοθ (Barb):

Clark UX07268 UX07269 UX07270

Goguen 1JX08224 UX08226 UX08225

Rasi

Berkenkamp (

UX07086

UX07510

UX08398

5 These accounts remain in UXPD, but the split on UXPD changes to 50% to UXSD / 50% UX85 (Pat), and UX89 (Barb) is eliminated from this split:

Jarc UX06594 UX06595

Triplett UX06951 UX06950 UX06952 UX06953 UX06954

- 6. All accounts currently in 8YPD remain unchanged, but the split on 8YPD changes to 50% to UX85 (Pat) / 50% UX89 (Barb), and UXSD (Steve) is eliminated from this split.
- 7. And the largeset category of accounts are those not covered in any of the instrx above. These are the remaining UXDB accounts, and they are to be re-assigned to UXSD (Steve).

Steven DeMocker Senior Vice President - Investments

UL., Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From:

O'Non, Barbara

Sent:

Tuesday, July 01, 2008 7:57 AM

DeMocker, Steven

Subject: RE: Richey

Talk to John - I don't know.

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 7:56 AM

To: O'Non, Barbara

Subject: RE: Richey

I assumed you'd re-scheduled them, because yesterday morning they were on the calendar for 3, and this morning someone has moved them to 4:30. That's why I asked.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 80 136-9097 steven.democker@ubs.com

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From: O'Non, Barbara

Sent: Tuesday, July 01, 2008 7:44 AM

**To:** DeMocker, Steven **Subject:** RE: Richey

Ofcourse - this appt was scheduled weeks ago - before there was a list or a definite plan. I'm surprised you would think that I would schedule you at this point.

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 7:43 AM

To: O'Non, Barbara

2/22/2010 dB

From:

O'Non, Barbara

Sent:

Monday, June 30, 2008 11:18 AM

DeMocker, Steven

Subject: RE: Berkenkamp

Stop it Steve

From: DeMocker, Steven

Sent: Monday, June 30, 2008 11:17 AM

O'Non, Barbara

Subject:

RE: Berkenkamp

I'm not questioning your value, Barb. I'm wondering how to proceed. Easy...

Steven DeMocker Senior Vice President - Investments

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n.democker@ubs.com

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From: O'Non, Barbara

Sent: Monday, June 30, 2008 11:16 AM

DeMocker, Steven Bertenshaw, Patrick Cc: Subject: RE: Berkenkamp

Pat sent you an e-mail confirming his interest in keeping this client only in a 3 way split. If I had not been proactive with this client he would never have been closed!

From: DeMocker, Steven

Sent: Monday, June 30, 2008 11:15 AM

To: O'Non, Barbara

2/20/2010

Subject: Berkenkamp

You and I have mis-communicated. Listing Berkenkamp as 50 you/50 Pat was simply a mistake. I meant to list it as 50 me/50 Pat, because that's what I thought we had agreed on. Pat has said he wants no business between the 3 of us. Got any bright ideas that don't involve creating a new 33/33/33 split number with just or. Lient in it?

Steven DeMocker
Senior Vice President - Investments

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From: O'Non, Barbara

Sent: Monday, June 30, 2008 10:51 AM

VanSteenhuyse, James P.; Morochnick, David; Dirks, Tish; DeMocker, Steven

Subject: Untitled (230)

Dear Jim -

I have just learned from Steve that you feel strongly about leaving this partnership in a 99/1 split. I would like an opportunity to speak with you further about this when you return from your vacation.

Thanks.

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

htt, .inancialservicesinc.ubs.com

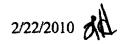
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Please do not transmit orders or instructions regarding a UBS account by e-mail. The information provided in this e-mail or any attachments is not an official transaction confirmation or account statement. For your protection, do not include account numbers, Social Security numbers, credit card numbers, passwords or other non-public information in your e-mail. Because the information contained in this message may be privileged, confidential, proprietary or otherwise protected from disclosure, please notify us immediately by replying to this message and deleting it from your computer if you have received this communication in error. Thank you.

UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico



From:

O'Non, Barbara

Sent:

Monday, June 30, 2008 10:46 AM

DeMocker, Steven; Young, Sue A.; VanSteenhuyse, James P.; Morochnick, David

Cc:

Dirks, Tish; Rydzewski, Jennifer

Subject: RE: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

There were 3 accounts missed on the spread sheet which have been added in blue. Also, it is my understanding that the Berkenkamp relationship will be split 3 ways between Steve (34%) Pat (33%) & Barb (33%).

From: DeMocker, Steven

Sent: Monday, June 30, 2008 10:29 AM

Young, Sue A.; VanSteenhuyse, James P.; Morochnick, David

Dirks, Tish; Rydzewski, Jennifer; O'Non, Barbara

Subject:

This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

### Sue:

Jim has not yet approved the split agreement Barb and I have negotiated, and we can't do this until he does. Personally, I'd also like his input before we pull the trigger. If no one in management suggests changes, the following is how we propose accounts be re-assigned.

Key to the players:

U. - Barb

**UXSD** - Steve

UX85 - Pat Bertenshaw

UXDB and 8YDB - Steve & Barb's two team numbers, both currently splitting 70% to Steve and 30% to Barb UXPD and 8YPD - team numbers currently splitting 50% to Pat, 35% to Steve, and 15% to Barb

- 1. First, all accounts currently in 8YDB are to be re-assigned to 8Y85 (Barb), with the following exception: 8Y01057 and 8Y01058 (the Ron Younger household, Prescott statement address) are to be re-assigned to UXSD (Steve).
- 2. These accounts are to be re-assigned from UXDB to UX89:

Backenstoe

UX41566 UX41567 UX41579

Baker 112

UX03893 UX04162

1,039 Ball/Favour

UX06061 UX39446 UX39447 UX51231

Barclay 166

UX38137 UX38140 UX38182

Bence 360

UX41455 UX03876 UX03877 UX03879

Blackburn

UX40806 UX40807

Brazil 19 Cowart 101 UX05585 UX06396

Cc 107 UX04307 UX39808 UX39809

Cremi 195

UX40411 UX40412

Dickinson

UX50140 UX00194 UX04172

Durgin 411

UX38372 UX38327 UX38373 UX38092 UX38093 UX40413

Franks, Lydia 49

2/22/2010

**UBS EM 010** 

Head · 98

UX07037

Heckenliable 935

UX07488 UX38059 UX38058 UX38057 5V04404

Hill 243 Hoffman/Milroy 413

UX39402 UX39403 UX39404

UX38133 UX38132

Johl 582 UX40843 UX40844

Lavely 312

UX38084 UX38086

ın 242 Lo

24 Macailnao

UX05421 UX05422

McMillen

UX40739 UX40738 UX40748

178

UX03269 UX03294

Morgan/Watt 571

UX51559 UX51558 UX51186 UX51659 UX06947 UX38674 UX38854

O'Non/Marcus 21

UX07321 UX96335 UX90894

UX04809

Pettijohn

536

UX38186 UX04943 UX50437

Powers 58

UX39323

Schlimgen

UX03328 UX03329 UX38205 UX38207 UX38208 UX38209 UX00095

Shipman 96 Smith 64

UX05718

Snow 198 Turrentine

83

UX51705 UX51704 UX39284 UX39600

Unrath 3

UX06060

Willits 415

UX38300 UX38301 UX38302 UX38857 UX38858 UX38677 UX38679 UX38680 UX38678

Williams Zotovich

208 67

UX51738

 $3.\,$  These accounts are to remain in UXDB until further notice, but the split on UXDB changes to  $50\%\,$  UXSD (Steve) / 50% UX89 (Barb):

Combs 5,805

UX38025 UX38026 UX39285 UX39286 UX50584 UX51335 UX38051 5V37665

Wilkinson

3,234 9,993

UX38019 UX51317 5V37625 UX05129 UX06264

Stidworthy Oliver 1,117

UX07331 UX07332

4. These accounts are to be re-assigned from UXPD to a new number which splits 50% to UX85 (Pat) / 50% UX89 (Barb):

Clark UX07268 UX07269 UX07270 Goguen UX08224 UX08226 UX08225

Rasi

Berkenkamp

UX07086

UX07510

UX08398

5. These accounts remain in UXPD, but the split on UXPD changes to 50% to UXSD / 50% UX85 (Pat), and UX89 (Barb) is eliminated from this split.

Jarc UX06594 UX06595

UX06951 UX06950 UX06952 UX06953 UX06954 Triplett

6. All accounts currently in 8YPD remain unchanged, but the split on 8YPD changes to 50% to UX85 (Pat) / 'JX89 (Barb), and UXSD (Steve) is eliminated from this split.

7. And the largeset category of accounts are those not covered in any of the instrx above. These are the remaining UXDB accounts, and they are to be re-assigned to UXSD (Steve).

St ... n DeMocker Senior Vice President - Investments

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From:

DeMocker, Steven

Sent:

Monday, June 30, 2008 10:36 AM

VanSteenhuyse, James P.

Subject: RE: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

RETHIS~2

Thanks Jim. Will do. Enjoy your vacation!

Steven DeMocker

Senior Vice President - Investments

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----Original Message----

From: VanSteenhuyse, James P.

Sent: Monday, June 30, 2008 10:35 AM

To: DeMocker, Steven

Subject: Re: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

99-1 if somthing happened vs full office distribution

Sent from my BlackBerry Wireless Handheld

---- Original Message ----From: DeMocker, Steven

To: Young, Sue A.; VanSteenhuyse, James P.; Morochnick, David

Cc: Dirks, Tish; Rydzewski, Jennifer; O'Non, Barbara

Sent: Mon Jun 30 13:28:37 2008

Subject: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

Sue:

Jim has not yet approved the split agreement Barb and I have negotiated, and we can't do this until he does. Personally, I'd a

2/23/2010

before we pull the trigger. If no one in management suggests changes, the following is how we propose accounts be re-assigned.

Key to the players:

UX89 - Barb

**UXSD** - Steve

U) - Pat Bertenshaw

UX and 8YDB - Steve & Barb's two team numbers, both currently splitting 70% to Steve and 30% to Barb

UXPD and 8YPD - team numbers currently splitting 50% to Pat, 35% to Steve, and 15% to Barb

1. First, all accounts currently in 8YDB are to be re-assigned to 8Y85 (Barb), with the following exception: 8Y01057 and 8Y01058 (the Ron Younger household, Prescott statement address) are to be re-assigned to UXSD (Steve).

### 2. These accounts are to be re-assigned from UXDB to UX89:

Backenstoe 93 UX41566 UX41567 UX41579

Baker 112 UX03893 UX04162

Ball/Favour 1,039 UX06061 UX39446 UX39447 UX51231

Barclay 166 UX38137 UX38140 UX38182

Bence 360 UX41455 UX03876 UX03877 UX03879

Blackburn 22 UX40806 UX40807

Brazil 19 UX05585 Cowart 101 UX06396

Cox 107 UX04307 UX39808 UX39809

Crean 195 UX40411 UX40412

Dickinson 145 UX50140 UX00194 UX04172

Durgin 411 UX38372 UX38327

Franks, Lydia 49 UX38092 UX38093 UX40413

Hr 98 UX07037

Hc .nliable 935 UX07488 UX38059 UX38058 UX38057

Hill 243 UX39402 UX39403 UX39404 Hoffman/Milroy 413 UX38133 UX38132 Johl 582 UX40843 UX40844

Lavely 312 UX38084 UX38086 Loughan 242 UX05421 UX05422

Macalinao 24 UX40739 UX40738 UX40748

McMillen 178 UX03269 UX03294

Morgan/Watt 571 UX51559 UX51558 UX51186 UX51659 UX06947 UX38674 UX38854

O'Non/Marcus 21 UX07321 UX96335 UX90894

Pettijohn 536 UX38186 UX04943 UX50437

Powers 58 UX39323

Schlimgen 175 UX03328 UX03329

Shipman 96 UX38205 UX38207 UX38208 UX38209 UX00095

Smith 64 UX05718

Snow 198 UX51705 UX51704 Turrentine 83 UX39284 UX39600

Unrath 3 UX06060

Willits 415 UX38300 UX38301 UX38302 UX38857 UX38858 Williams 208 UX38677 UX38679 UX38680 UX38678

Zotovich 67 UX51738

3 These accounts are to remain in UXDB until further notice, but the split on UXDB changes to 50% UXSD (Steve) / 50% UX89 (Barb):

Combs 5,805 UX38025 UX38026 UX39285 UX39286 UX50584 UX51335 UX38051 5V37665

Wilkinson 3,234 UX38019 UX51317 5V37625

Stidworthy 9,993 UX05129 UX06264

Oliver 1,117 UX07331 UX07332

011701 1,117

2/23/2010

4. These accounts are to be re-assigned from UXPD to a new number which splits 50% to UX85 (Pat) / 50% UX89 (Barb):

Clark UX07268 UX07269 UX07270 Go 1 UX08224 UX08226 UX08225

Rasi

Berkenkamp UX07086

UX07510 UX08398

5. These accounts remain in UXPD, but the split on UXPD changes to 50% to UXSD / 50% UX85 (Pat), and UX89 (Barb) is eliminated from this split:

Jarc UX06594 UX06595

Triplett UX06951 UX06950 UX06952 UX06953 UX06954

- 6. All accounts currently in 8YPD remain unchanged, but the split on 8YPD changes to 50% to UX85 (Pat) / 50% UX89 (Barb), and UXSD (Steve) is eliminated from this split.
- 7. And the largeset category of accounts are those not covered in any of the instrx above. These are the remaining UXDB accounts, and they are to be re-assigned to UXSD (Steve).

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

http://linancialservicesinc.ubs.com:8080/fa/stevendemocker

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From: VanSteenhuyse, James P.

Sent: Monday, June 30, 2008 10:35 AM

DeMocker, Steven

Subject: Re: This PROPOSED split list has not been approved by management, so please don't execute any changes

yet.RETHIS~3

99-1 if somthing happened vs full office distribution

Sent from my BlackBerry Wireless Handheld

---- Original Message ----

From: DeMocker, Steven

To: Young, Sue A.; VanSteenhuyse, James P.; Morochnick, David

Cc: Dirks, Tish; Rydzewski, Jennifer; O'Non, Barbara

Sent: Mon Jun 30 13:28:37 2008

Subject: This PROPOSED split list has not been approved by management, so please don't execute any changes yet.

Sue:

Jim has not yet approved the split agreement Barb and I have negotiated, and we can't do this until he does. Personally, I'd also like his input before we pull the trigger. If no one in management suggests changes, the following is how we propose accounts be re-assigned.

Key to the players:

UX89 - Barb

U2 - Steve

UX85 - Pat Bertenshaw

UXDB and 8YDB - Steve & Barb's two team numbers, both currently splitting 70% to Steve and 30% to Barb UXPD and 8YPD - team numbers currently splitting 50% to Pat, 35% to Steve, and 15% to Barb

- 1. First, all accounts currently in 8YDB are to be re-assigned to 8Y85 (Barb), with the following exception: 8Y01057 and 8Y01058 (the Ron Younger household, Prescott statement address) are to be re-assigned to UXSD (Steve).
- 2. These accounts are to be re-assigned from UXDB to UX89:

Backenstoe 93 UX41566 UX41567 UX41579

Baker 112 UX03893 UX04162

Ball/Favour 1,039 UX06061 UX39446 UX39447 UX51231

Barclay 166 UX38137 UX38140 UX38182

Bence 360 UX41455 UX03876 UX03877 UX03879

Blackburn 22 UX40806 UX40807

Brazil 19 UX05585 Cowart 101 UX06396

Cox 107 UX04307 UX39808 UX39809

Crean 195 UX40411 UX40412

Dickinson 145 UX50140 UX00194 UX04172

Durnin 411 UX38372 UX38327

Fr , Lydia 49 UX38092 UX38093 UX40413

Head 98 UX07037

Heckenliable 935 UX07488 UX38059 UX38058 UX38057

Hill 243 UX39402 UX39403 UX39404 Hoffman/Milroy 413 UX38133 UX38132

Hoffman/Milroy 413 UX38133 UX38132 UBS EM 016 2/23/2010

Johl .582 UX40843 UX40844 Lavely 312 UX38084 UX38086 Loughan 242 UX05421 UX05422

Macalinao 24 UX40739 UX40738 UX40748

McMillen 178 UX03269 UX03294

Morgan/Watt 571 UX51559 UX51558 UX51186 UX51659 UX06947 UX38674 UX38854

O'1 Marcus 21 UX07321 UX96335 UX90894

Pettijohn 536 UX38186 UX04943 UX50437

Powers 58 UX39323

Schlimgen 175 UX03328 UX03329

Shipman 96 UX38205 UX38207 UX38208 UX38209 UX00095

Smith 64 UX05718

Snow 198 UX51705 UX51704 Turrentine 83 UX39284 UX39600

Unrath 3 UX06060

Williams UX38300 UX38301 UX38302 UX38857 UX38858 UX38677 UX38679 UX38678

Zotovich 67 UX51738

3. These accounts are to remain in UXDB until further notice, but the split on UXDB changes to 50% UXSD (Steve) / 50% UX89 (Barb):

Combs 5,805 UX38025 UX38026 UX39285 UX39286 UX50584 UX51335 UX38051 5V37665

Wilkinson 3,234 UX38019 UX51317 5V37625

Stidworthy 9,993 UX05129 UX06264 Oliver 1,117 UX07331 UX07332

These accounts are to be re-assigned from UXPD to a new number which splits 50% to UX85 (Pat) / 50% UX89 (Barb):

Clark UX07268 UX07269 UX07270 Goguen UX08224 UX08226 UX08225

Rasi

Berkenkamp UX07086

UX07510 UX08398

5. These accounts remain in UXPD, but the split on UXPD changes to 50% to UXSD / 50% UX85 (Pat), and UX89 (Barb) is eliminated from this split:

Jarc UX06594 UX06595

Triplett UX06951 UX06950 UX06952 UX06953 UX06954

- 6. All accounts currently in 8YPD remain unchanged, but the split on 8YPD changes to 50% to UX85 (Pat) / 50% UX89 (Barb), and UXSD (Steve) is eliminated from this split.
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Steven DeMocker
Senior Vice President - Investments

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From:

DeMocker, Steven

Sent:

Monday, June 30, 2008 8:12 AM

•

O'Non, Barbara

Subject:

Untitled (237)

Attachmanta

Attachments: Barb revision.xis; Barb added accounts.xis

<<Barb revision.xls>> <<Barb added accounts.xls>>

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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UXDB accounts	leaving or bein	ng fired				
Byrd	158					
Critelli	721					
Dalton	392					
Gaughan	134					
Hanna	31					
Hipskind	15					
Innis						
Koelle (partial)	195 200					
McEwen	200 9					
Phillips	490					
Staudacher	502					
Staudacher	2,847					
	2,047					
proposed split po	ool	These acco	unts will be	split 50%/50% betwee	en UXSD & U	X89 (leave
Combs	5,805	UX38025	11730036	UX39285 UX39286	UX50584	UX51335
Wilkinson	3,234	UX38019	UX38026 UX51317	5V37625	UA3U304 (	UNU 1938
Stidworthy	•			5V3/6Z3		
Oliver	<u>9,993</u>	UX05129	UX06264	This ages	unt to be mov	ad to HVOC
Olivei	1,117	UX07331	UX07332	inis accou	Tut to be mov	ed to over
	19,032					
proposed re-assi	ignment	These acco	ounts to be m	noved to UX89		
Deskanatas	22	11744500	111/44507	111/44670		
Backenstoe	93	UX41566	UX41567	UX41579		
Baker Ball/Favour	112	UX03893	UX04162	1170044711754004		
	1,039	UX06061	UX39446			
Barclay	166	UX38187	UX38140			1
Bence	360	UX41455	UX03876	UX03877 UX03879		
Blackburn	22	UX40806	UX40807			
Brazil	19	UX05585				
Cowart	101	UX06396	11700000	HVOODOO		
Cox	107	UX04307	UX39808	UX39809		
Crean	195	UX40411	UX40412	111/04/70		
Dickinson	145	UX50140		UX04172		
Durgin Franks, Lydia	411	UX38372	UX38327	11740442		
Head	4 <del>9</del> 98	UX38092	UX38093	UX40413		
Heckenliable	935	UX07037	LIVAGAEA	11720050 11720057		
Hill	935 243	_UX07488	UX38059	UX38058 UX38057		
Hoffman/Milroy	413	UX39402	UX39403	UX39404		
Johi	582	UX38133	UX38132			
Lavely	302 312	UX40843 UX38084	UX40844			
Loughan	242		UX38086			
Macalinao	242 24	UX05421	UX05422 UX40738	UX40748		
McMillen	178	UX40739		UA4U/40		
Morgan/Watt		UX03269	UX03294	LIVEATOR LIVEAGEN	11706047	UX38674
O'Non/Marcus	571 21	UX51559	UX51558	UX51186 UX51659	UAU0947	UA300/4
Oliver	21 1117	UX07321	UX96335	UX90894	oved at later	dota
		UX07331	UX07332	,	oven at later	uata
Pettijohn	536	UX38186	UX04943	UX50437		

Powers	58	UX39323			
Schlimgen	175	UX03328	UX03329		
Shipman	96	UX38205	UX38207	UX38208 UX38209	UX00095
Smith	64	UX05718			
Snow	198	UX51705	UX51704		
Turrentine	83	UX39284	UX39600		
Unrath	3	UX06060			
Willits	415	UX38300	UX38301	UX38302 UX38857	UX38858
Williams	208	UX38677	UX38679	UX38680 UX38678	
Zotovich	67	UX51738			

9,458

# All 8YDB to be assigned to 8Y89

All 8YPD to be assigned to 8Y89/8Y85 - need new 50% split/partnership agreement signed with Pat

Following accounts to be assigned to UXSD/UX85 - need new 50% split/partnership agreement signed with

Jarc

UX06594 UX06595

**Triplett** 

UX06951 UX06950 UX06952 UX06953 UX06954

Following accounts to be assigned to UX85/UX89 - need new 50% split/partnership agreement signed with

Clark

UX07268 UX07269 UX07270

Goguen

UX08224 UX08226 UX08225

Rasi

in UXDB just adjust split)

UX38051 5V37665

9 after initial production is complete

UXDB accounts	leaving or be	ing fired	<del></del>		
Byrd	158				
Critelli	721				
Dalton	392				
Gaughan	134				
Hanna	31				
Hipskind	15				
Innis	195				
Koelle (partial)	200				
McEwen	9				
Phillips	490				
Staudacher	502				
	2,847				
proposed split po	ool	These acco	ounts will be	split 50%/50% betwee	n UXSD & UX89 (leave
Combs	5,805	UX38025	UX38026	UX39285 UX39286	UX50584 UX51335
Wilkinson	3,234	UX38019	UX51317	5V37625	
Stidworthy	<u>9,993</u>	UX05129	UX06264		
Oliver	1,117	UX07331	UX07332	This accou	int to be moved to UX85
	19,032				
proposed re-ass	ignment	These acco	ounts to be m	loved to UX89	
Backanatas	02	LIVALECO	UV44507	UV44570	
Backenstoe	93	UX41566	UX41567	UX41579	
Baker	112	UX03893	UX04162	1170044711754004	
Ball/Favour	1,039	UX06061	UX39446		
Barclay	166	UX38137	UX38140		
Bence Blackburn	360 22	UX41455	UX03876	UX03877 UX03879	
Brazil	19	UX40806	UX40807		
Cowart	101	UX05585			
	107	UX06396	11/20000	HV20000	
Cox		UX04307	UX39808	UX39809	
Crean Dickinson	195 145	UX40411	UX40412	11704473	
Durgin	411	UX50140		UX04172	
Franks, Lydia	49	UX38372 UX38092	UX38327 UX38093	UX40413	
Head	98	UX07037	0730093	0.40413	
Heckenliable	935	UX07488	UX38059	UX38058 UX38057	
Hill	243	UX39402	UX39403	UX39404	
Hoffman/Milroy	413	UX38133	UX38132	UN38404	
Johl	582	UX40843	UX40844		
Lavely	312	UX38084	UX38086		
Loughan	242	UX05421	UX05422		
Macalinao	24	UX40739	UX40738	UX40748	
McMillen	178	UX03269	UX03294	UATV170	
Morgan/Watt	571			UX51186 UX51659	UX06947 UX38674
O'Non/Marcus	21	UX51559	UX51558		UNUUUTI UNUU14
Oliver	1117	UX07321	UX96335	UX90894	oved at later date
		UX07331	UX07332		reu al later uate
Pettijohn	536	UX38186	UX04943	UX50437	

Powers	58	UX39323			
Schlimgen	175	UX03328	UX03329		
Shipman	96	UX38205	UX38207	UX38208 UX38209	UX00095
Smith	64	UX05718			
Snow	198	UX51705	UX51704		
Turrentine	83	UX39284	UX39600		
Unrath	3	UX06060			
Willits	415	UX38300	UX38301	UX38302 UX38857	UX38858
Williams	208	UX38677	UX38679	UX38680 UX38678	
Zotovich	67	UX51738			
	Minimum and a second				

9,458

# All 8YDB to be assigned to 8Y89

All 8YPD to be assigned to 8Y89/8Y85 - need new 50% split/partnership agreement signed with Pat

Following accounts to be assigned to UXSD/UX85 - need new 50% split/partnership agreement signed with

Jarc

UX06594 UX06595

Triplett

UX06951 UX06950 UX06952 UX06953 UX06954

Following accounts to be assigned to UX85/UX89 - need new 50% split/partnership agreement signed with

Clark Goguen UX07268 UX07269 UX07270

UX08224 UX08226 UX08225

Rasi

in UXDB just adjust split)

UX38051 5V37665

9 after initial production is complete

From:

O'Non, Barbara

Sent:

Monday, June 30, 2008 7:35 AM

DeMocker, Steven

Subject: Untitled (243)

Steve -

I would like to submit the list of accounts to be separated to Sue Young this morning unless you have some further thoughts we need to discuss.

Also, I have talked to Beth and we have the go ahead to move on her accounts. I have offered her a 50% discount on the sale of her stock. We do need to talk about that account so when you have a moment give me a call.

Thanks,

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

O'Non, Barbara

Sent:

Thursday, June 26, 2008 10:05 AM

VanSteenhuyse, James P.; Dirks, Tish; Morochnick, David; DeMocker, Steven

Subject:

FW: split worksheet final version (2).xls

Attachments: split worksheet final version (2).xls

The following accounts need to be added to the split sheet. My apologies, these accounts were missed:

UX 38373 (Durgin)

5V04404 (Heckenliable) UX04809(Watt/Morgan)

Thanks, Barbara

----Original Message-----From: O'Non, Barbara

Sent: Thursday, June 26, 2008 9:12 AM

To: VanSteenhuyse, James P.; Dirks, Tish; Morochnick, David; DeMocker, Steven

Subject: split worksheet final version (2).xls

Dear Jim, Tish & David

The attached spread sheet is from Steve's original work with some small adjustments which Steve and I have discussed this morning. This spread sheet also includes all account numbers that will be effected by the partnership termination.

The you for your consideration. Please let me know if there is anything else you need.

Barbara O'Non

Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

http://financialservicesinc.ubs.com

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**UBS EM 029** 



UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

<<split worksheet final version (2).xls>>

UXDB accounts	leaving or bein	g fired
Byrd	158	
Critelli	721	
Dalton	392	
Gaughan	134	
Hanna	31	
Hipskind	15	
Innis	195	
Koelle (partial)	200	
McEwen	9	
Phillips	490	
Staudacher	502	
0.00000000	2,847	
	2,041	
proposed split po	ool	These accounts will be split 50%/50% between UXSD & UX89 (leave
Combs	5,805	UX38025 UX38026 UX39285 UX39286 UX50584 UX51335
Wilkinson	3,234	UX38019 UX51317 5V37625
Stidworthy	9,993	UX05129 UX06264
Oliver	1,117	UX07331 UX07332 This account to be moved to UX89
	19,032	
proposed re-assi	gnment	These accounts to be moved to UX89
Backenstoe	93	UX41566 UX41567 UX41579
Baker	112	UX03893 UX04162
Ball/Favour	1,039	UX06061 UX39446 UX39447 UX51231
Barclay	166	UX38137 • UX38140 UX38182
Bence	360	UX41455 UX03876 UX03877 UX03879
Blackburn	22	UX40806 UX40807
Brazil	19	UX05585
Cowart	101	UX06396
Сох	107	UX04307 UX39808 UX39809
Crean	195	UX40411 UX40412
Dickinson	145	UX50140 UX00194 UX04172
Durgin	411	UX38372 UX38327
Franks, Lydia	49	UX38092 UX38093 UX40413
Head	98	UX07037
Heckenliable	935	UX07488 UX38059 UX38058 UX38057
Hill	243	UX39402 UX39403 UX39404
Hoffman/Milroy	413	UX38133 UX38132
Johl	582	UX40843 UX40844
Lavely	312	UX38084 UX38086
Loughan	242	UX05421 UX05422
Macalinao	24	UX40739 UX40738 UX40748
McMillen	178	UX03269 UX03294
Morgan/Watt	571	UX51559 UX51558 UX51186 UX51659 UX06947 UX38674
O'Non/Marcus	21	UX07321 UX96335 UX90894
Oliver	1117	UX07331 UX07332 To be moved at later date
Pettijohn	536	UX38186 UX04943 UX50437

Powers	58	UX39323			
Schlimgen	175	UX03328	UX03329		
Shipman	96	UX38205	UX38207	UX38208 UX38209	UX00095
Smith	64	UX05718			
Snow	198	UX51705	UX51704		
Turrentine	83	UX39284	UX39600		
Unrath	3	UX06060			
Willits	415	UX38300	UX38301	UX38302 UX38857	UX38858
Williams	208	UX38677	UX38679	UX38680 UX38678	
Zotovich	67	UX51738			
	0.450				

9,458

All 8YDB to be assigned to 8Y89

All 8YPD to be assigned to 8Y89/8Y85 - need new 50% split/partnership agreement signed with Pat

Following accounts to be assigned to UXSD/UX85 - need new 50% split/partnership agreement signed with

Jarc

UX06594 UX06595

Triplett

UX06951 UX06950 UX06952

UX06953 UX06954

Following accounts to be assigned to UX85/UX89 - need new 50% split/partnership agreement signed with

Clark

UX07268 UX07269 UX07270

Goguen Rasi UX08224 UX08226 UX08225 UX07086

in UXDB just adjust split)

UX38051 5V37665

9 after initial production is complete

From:

DeMocker, Steven

Sent:

Cc:

Tuesday, June 24, 2008 5:52 PM

VanSteenhuyse, James P.; Dirks, Tish

~ . . .

O'Non, Barbara; steven.democker@gmail.com

Subject:

split agreement

Attachments: split worksheet final version.xls

# Iim:

Barb and I have negotiated an agreement, and we'd like to execute this effective July 1. We're assuming you'd like a chance to review this before you approve. The numbers are in the attached worksheet. The highlights of the agreement are as follows:

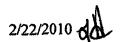
- > We've agreed to leave our two largest relationships the Combs/Wilkinson family, and Margaret Stidworthy in our existing UX-DB team number. I've agreed to change the split on this number to 50/50 for these accounts. We have further agreed that should this arrangement ever stop working for any reason, in the absence of another agreement, the split on these accounts will default to two-thirds/one-third in favor of the FA taking over primary responsibility. This pays the succeeding FA while protecting the relinquishing FA's investment in these relationships. It also reduces the incentive for either FA to "pull" on these clients.
- > We've agreed Barb will start with an asset base of exactly 30% of our existing asset base, or about \$31mm, in ordance with our current 70/30 split. This 30% has been made up of the following;
  - o all of our accounts in Surprise,
  - o all of the accounts we share with, Pat, with two exceptions,
  - o Barb's share of the above "pool", and
  - o about \$9.7mm in UX-DB clients to be re-assigned to Barb.
- > At my meeting with you and David last week you suggested (I think it was a suggestion... if it was more, we need to know) that we keep a 99/1 split on all accounts except those in the 50/50 pool. Barb would prefer not to do this. On this point in particular, we understand we may not fully grasp the operational implications or the associated business risks of this break-up. So in our discussions Barb and I have generally agreed to defer to management on this question. We'd appreciate your input.

I'm in the office Wednesday morning until about 9 am. Then in Chicago through Friday, and on my cell. The new Blackberry I ordered (the day after I saw yours) is on the way, but in the meantime I'm using a personal laptop to check the "gmail" address above while on the road. Please let us know if you have input before Monday.

Thanks Jim.

<<split worksheet final version.xls>>

Steven DeMocker
Senior Vice President - Investments



UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 80 36-9097 steven democker@ubs.com

# http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From:

DeMocker, Steven

Sent:

Tuesday, June 24, 2008 6:13 PM

O'Non, Barbara

Cc:

steven.democker@gmail.com

Subject:

**Executing this split** 

Attachments: split final version operations version.xls

#### Barb:

I've forwarded our split agreement to Jim for approval. Unless he makes changes, we can use the attached "operations" version of this agreement as a guide for re-assigning the specific accounts. You've agreed to match the household names on the attached worksheet with account numbers. Once you and I (and Jim, and whomever) agree we're good to go, you can forward this list plus account numbers to Sue for execution on Tuesday.

Please copy me on everything at the "gmail" address, and/or call my cell. Thanks.

<<split final version operations version.xls>>

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1! Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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2/18/2010

# Split worksheet by household

	approx household		
	in \$,000's		
remaining in UX-DB for now			
David & Cynthia Combs	5,805		
Justin Wilkinson	3,234		
Margaret Stidworthy	9,993		
Elizabeth Oliver	1,165		
	•		
re-assign to UX-85; not 8Y-85	<u>.                                    </u>		
Backenstoe	93		
Baker	112		
Ball/Favour	1,039		
Barclay	166		
Bence	361		
Blackburn	22		
Brazil	19		
Cowart	101		
Cox	107		
Crean	195		
Dickinson	145		
Durgin	411		
Franks, Lydia	49		
Gaughan	196		
Head	98		
Heckenliable •	935		
Hill	243		
Hoffman/Milroy	413		
Johl	582		
Lavely	312		
Loughan	242		
Macalinao	24		
McMillen	178		
Morgan/Watt	572		
O'Non/Marcus	21		
Oliver	1165		
Pettijohn	536		
Powers	58		
Schlimgen	175		
Shipman	96		
Smith	64		
Snow	199		
Turrentine	83		
Unrath	3		
Willits	415		
Williams	208		
Zotovich	67		

## accounts in new split number - 50/50 between Steve & Pat

Jarc

**Triplett** 

- >>> all remaining 8Y-PD or UX-PD accounts, split changes to 50/50 between UX-85 & Pat
- >>> all remaining 8Y-DB accounts are re-assigned to 8Y-85
- >>> all remaining UX-DB accounts are re-assigned to UX-SD

From: DeMocker, Steven

Sent: Monday, June 23, 2008 9:34 AM

O'Non, Barbara

Subject: RE: Beth's IRA

Of course, I have no desire to interfere if having you as her FA remains her decision. At this point, unless you're questioning my account of my conversation with her, the most recent instrx we have from her are that she wishes to put this question aside for now. To be clear, I have no interest in tugging on her or doing anything other than whatever she wants. My interest is in two things, in this order:

1. Get her invested, because that's the advice we've given her, that's the right move at this moment in this market, and because she's agreed we *should* execute asap. Her statement to you about holding off doing anything is old news, and has since been superseded in two different conversations with me within the past week.

### And...

2. Share the initial production business between us - because we've both worked hard to get this client in, because I developed and closed her on her investment plan, and because you and I agreed we would share in production from her initial investments.

So how do you propose we accomplish these two goals? Any suggestions? Do we, as you say, continue to agrae on investment advice - in particular, that we should not be sitting idle while the market is down, her call is in, and she's told us to go for it...?

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From. - O'lion, Barbara

Sent: Monday, June 23, 2008 9:17 AM

To: DeMocker, Steven
Subject: RE: Beth's IRA

Sir she is going to be my client (as far as we know) I would prefer to be the one to contact her and make decisions as to investment in which accounts. Since we have agreed in the past as to investment advice, I am sure that will continue I am also sure that you can understand my desire to place myself in her mind as the F.A.

Again, I have left messages for her to call me. Also, she has never indicated anything to me but that she wanted me to be her FA

From: DeMocker, Steven

Sent: Monday, June 23, 2008 9:12 AM

To: O'Non, Barbara Subject: Beth's IRA

So, what's happening with the stocks in this account? We have both advised Beth all along to get her acat'd money invested asap into this market, and she has in turn issued instrx to both of us repeatedly over the past several days to do this as the money becomes available. If I understand what you've relayed about conversations you had with her a couple weeks ago, however, it sounds like it'd be wise for us to confirm that doing her buying also means taking out her existing positions.

On one hand Beth has said she'd like to leave aside the question of who her advisor will be for a few weeks. On the other hand, you and I have now agreed she will be on your list, and we've also agreed with David that we will not call clients "in contention." So does that mean it's up to you to clarify with her what we're doing today, so we can get this money invested?

St = n DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven democker@ubs.com

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From:

O'Non, Barbara

Sent:

Monday, June 23, 2008 8:00 AM

DeMocker, Steven

Cc:

Morochnick, David; VanSteenhuyse, James P.; Dirks, Tish

Subject: RE: revised split proposal

#### Steve:

Per our discussion this morning, I am willing to agree to your first two proposals. Also per our conversation, it is my understanding that neither one of us wants to continue in a 99%/1% split. Based on those understandings I will take your list and revise again towards something I am hopeful we can both agree to.

Barbara O'Non Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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**UBS Financial Services Inc.** 

**UBS** International Inc.

**UBS Financial Services Incorporated of Puerto Rico** 

Fr Steven DeMocker [mailto:steven.democker@gmail.com]

Se...: Saturday, June 21, 2008 3:12 PM

To: O'Non, Barbara; Barb home

Cc: DeMocker, Steven

Subject: revised split proposal

2/22/2010

----

#### Barb:

Attached is my proposal. The notable changes and assumptions are:

- > "it the Combs/Wilkinson/Stidworthy "pool" 50/50. That would seem to reduce the possibility that you'll become discontent with the split again in the future. It's worth it to me if it means we don't ever re-visit this.
- > If cooperating on this "pool" doesn't work out for any reason, and we cannot negotiate anything else, I propose we have a fall-back agreement in place in which the split on this business would default permanently and non-modifiably to two-thirds/one-third in favor of whomever takes over as the sole FA. This provides adequate compensation for the inheriting FA, and protects the relinquishing FA's investment and continuing interest in this business. It also provides us both an incentive (if we even need one) to cooperate, and at least reduces somewhat the incentive for either of us to "pull" on any of these relationships against the other.
- > 1 understand you're uncomfortable with the 99% / 1% split idea. While I think there are significant advantages to doing this, I'd also consider a compromise in which we set a "sunset" of 6 or 12 months on it like having it expire on January 1 or something. The most obvious and immediate benefit of doing this, as Jim has suggested, is to smooth the client experience through the transition period, so after the dust has settled for a few months it might have less value than it does at the outset. It also makes it operationally more convenient to continue to help each other on existing relationships, but if you'd prefer not to leave ourselves that option we could just take this split off once clients are settled in after the change.
- > Otherwise, I've done my best to agree to all of the clients you've put on your list. I can't agree to all of them because if we're splitting you half of the "pool" accounts, your list is almost \$2mm too high. On the second page of the spreadsheet you can see which clients I have reserved back off of your list. They're Prescott folks with whom, as far as I know, I continue to have a good relationship, and who I have no reason to think they'd want to be re-assigned to anyone or anywhere else. But if there's something you know that I don't, please let me know.

I would like to redeem ourselves somewhat by presenting management with a completed agreement, especially after Friday. We're hurting ourselves politically and that's worth something to both of us if we can get that stopped. I agree the ''d be best if we can agree on something this weekend.

I've been at this all day so I'm off to get some exercise. I'll check back later.

Steve

From:

Steven DeMocker

Sent:

Saturday, June 21, 2008 3:12 PM

Cc:

O'Non, Barbara; Barb home

\_ . . . .

DeMocker, Steven

Subject:

revised split proposal

Attachments: split worksheet for Steve and Barb 06 21.xls

#### Barb:

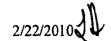
Attached is my proposal. The notable changes and assumptions are:

- > Split the Combs/Wilkinson/Stidworthy "pool" 50/50. That would seem to reduce the possibility that you'll become discontent with the split again in the future. It's worth it to me if it means we don't ever re-visit this.
- > If cooperating on this "pool" doesn't work out for any reason, and we cannot negotiate anything else, I propose we have a fall-back agreement in place in which the split on this business would default permanently and non-modifiably to two-thirds/one-third in favor of whomever takes over as the sole FA. This provides adequate compensation for the inheriting FA, and protects the relinquishing FA's investment and continuing interest in this business. It also provides us both an incentive (if we even need one) to cooperate, and at least reduces somewhat the incentive for either of us to "pull" on any of these relationships against the other.
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I would like to redeem ourselves somewhat by presenting management with a completed agreement, especially after Friday. We're hurting ourselves politically and that's worth something to both of us if we can get that stopped. I agree that it'd be best if we can agree on something this weekend.

I've been at this all day so I'm off to get some exercise. I'll check back later.

Steve



from UXDB split		i da di dan ili dan ili dan pinan pinan ili dan arabah dan	91,837	1%	918
pool" accounts	/AUB		19,033	50%	9,517
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A 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6					4425
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total value of list:	>>>	31,391
	2 3000	
target	>>>	31,371
additional assets needed, or (over-allocation):	>>>	(19)

From: DeMocker, Steven

\* t: Saturday, June 21, 2008 11:53 AM

steven.democker@gmail.com

Subject: Barb's original June 16 list

Steven DeMocker
Senior Vice President - Investments

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----Original Message-----From: O'Non, Barbara

Sent: Monday, June 16, 2008-10:23 AM

To: DeMocker, Steven Cc: Morochnick, David

Subject:

T' ollowing is the list and split I have prepared this afternoon for your review over the weekend:

Current numbers:

8YDB

\$9,009,323

PD

3,004,563

**UBS EM 047** 

**UXDB** 

92,604,202

TOTAL

\$104,618.088

30%

\$31,385,426

All split numbers adjusted for client departures as we have previously discussed.

It is my understanding that 8YDB and PD accounts would be assigned to me, they total \$12,013,886

Remaining adjustment from UXDB would be \$19,371,540.

The following list of clients falls within that parameter:

Backenstoe, Baker, Ball, Barclay, Bence, Blackburn, Brazil, Cowart, Cox, Crean, Dickinson, Durgin, Favour, Lydia Frank, Gaughan, Goguen, Guinn, Head, Heckenliable, Hill, Johl, Lavely, Loughnan, Macalinao, Marcus, Milroy, Morgan, O'Non, Oliveria, Pettijohn, Powers, Ross, Schlimgen, Shipman, Smith, Snell, Snow, Stidworthy, Turrentine, Unrath, Watt, Williams, Willits, Wolfe, Zotovich.

The total for these households is \$19,430,284.

I just realized that Goguen should be under the PD number as she was acquired through one of Pat's classes. Her accounts total \$78,464. I have not re-run the numbers, but that should not skew things too much.

Thank you for your consideration.

Barbara O'Non Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

DeMocker, Steven

Sent:

Friday, June 20, 2008 5:59 PM

steven.democker@gmail.com

Subject: Proposed division of accounts

Barb, David, & Jim:

Attached is an Excel spreadsheet describing a proposed division of Barb and my asset base. It reflects the following:

> The biggest unresolved issue for us and for the firm is how best to preserve our relationship with the Combs/Wilkinson family. They're our highest NW client, we both have a decade-long personal and professional relationship with them, and their roots and their summer home are here in Prescott.

These two households are together entitled to sale proceeds of \$36,250,000, plus interest, paid out over 7 years. The first payments aggregate to \$9mm so far. The remaining 4 p & i payments will be almost \$8mm each from 2009 to 2012.

By 2012, at our team's historical ROA, these accounts will be generating at least \$500,000 a year in gross production. In addition, the other extended family members in the selling group are receiving the balance of over \$110mm in sale proceeds, and are an incredible referral opportunity if we can only continue to build the Combs' confidence in us and UBS.

- G<sub>x</sub> A what's at stake, we should neither jeopardize this business, nor should either one of us receive the sole benefit of it, by one of us "pulling" now or in the future on these accounts. The fair way to do this appears to be to simply continue splitting this production for as long as we can keep these clients. Barb and I have already tentatively agreed on changing our current split on these accounts from 70/30, to 60/40. I would propose further that in the event either of us feel we can't work together to serve these clients, the split would default to a two-thirds/one-third split in favor of whomever becomes the sole FA for these accounts. That way, the FA assuming primary responsibility will be compensated for the on-going workload, while the relinquishing FA would continue to be compensated for their investment. This greatly reduces the incentive either of us would have to "pull" on these clients in the future.
- > Secondly, we have an elderly HNW client Peggy Stidworthy who has \$10.1mm with us. While Peggy lives in Prescott, she has bonded more with Barb. Peggy mostly owns stocks and she resists making changes, so these assets are relatively unproductive. Half of this money is in a CRUT that will mature and go away at Peggy's death. Barb doesn't wish to have Peggy's 10mm re-assigned to her, because it would take up a third of her 30% share of our assets. She has therefore proposed that Peggy's accounts go into the "pool" along with the Combs/Wilkinson accounts. I'd be fine with that, under the terms I've described above for that on-going "pool".
- > Jim's idea of retaining a 99% / 1% split on all of our remaining accounts seems a good way of minimizing the disruption for our clients and the business risk to us and the firm. I've incorporated it into the attached specified specified work out we've at least given clients longer to adjust to this transition before they stop seeing both Advisors on their statements. A secondary benefit is that if any of the clients being reassigned to Barb turn out to be uncomfortable with this change, it would be easy to reverse it by switching the split back the other way without actually having moved the client anywhere. Then we re-assign UBS EM 050

2/19/2010

someone else instead, also by simply switching the split on their accounts the other way. We just continue to make re-assignments to Barb until she has stabilized with a full 30% share of assets.

S. an DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

## http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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## Unkn. wn

From:

Bertenshaw, Patrick

Sent:

Friday, June 20, 2008 4.29 PM

DeMocker, Steven; O'Non, Barbara

Subject: RE: Berkenkamp (281)

Great, I will have Karen submit the ACAT next Friday for a full transfer of the Northern Trust IRA account.

Barb will you please organize the team agreement for the 1/3 split for Berkenkamp - so we can all sign it.

FYI - Steve, I have told Barb but I just wanted to be clear with everybody, I am comfortable with the 1/3 split on Berkenkamp only and would not be on the other account we share.

Thanks very much and have a great weekend!

Patrick Bertenshaw, CFP Account Vice President Advisory & Brokerage Services UBS Financial Services, Inc.

patrick.bertenshaw@ubs.com

Phoenix Office:

2555 E. Camelback Road, Suite 600

Phc-rix, AZ 85016

602-957-5122

Fax 602-957-5150

Toll Free 800-247-1754

Surprise Office:

12515 W. Bell Road, Suite 140

Surprise, AZ 85374

Phone 623.815.8700

----Original Message----From: DeMocker, Steven

Sent: Friday, June 20, 2008 3:33 PM

To: O'Non, Barbara Cc: Bertenshaw, Patrick

Subject: RE:

Of course, if that is what appears to be best for this client, I'm happy to remain on this account. Thank you for contacting Fred.

Steven DeMocker

Senior Vice President - Investments

UB5 Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303

2/20/2010

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----Original Message-----From: O'Non, Barbara

Sent: Friday, June 20, 2008 3:31 PM

To: DeMocker, Steven Cc: Bertenshaw, Patrick

Subject:

I just spoke to Fred Berkenkamp - he has agreed to have the ACAT of his IRA submitted next Friday. I do not have stmts, but I believe that account was worth \$1 mm +/-. Steve we need a decision from you about your willingness to work on this account in an even 3 way split?

Thanks.

Bar' ra O'Non
V. .'resident Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

O'Non, Barbara

Sent:

Friday, June 20, 2008 3:31 PM

DeMocker, Steven

Cc:

Bertenshaw, Patrick

Subject: Untitled (287)

I just spoke to Fred Berkenkamp - he has agreed to have the ACAT of his IRA submitted next Friday. I do not have stmts, but I believe that account was worth \$1 mm +/-. Steve we need a decision from you about your willingness to work on this account in an even 3 way split?

Thanks,

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

2/22/2010

From:

DeMocker, Steven

Sent:

Friday, June 20, 2008 2.17 PM

O'Non, Barbara

Subject: RE: (291)

My list will reflect a full 30% allocation to you. I'll let you know when it's done.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message-----From: O'Non, Barbara

Sent: Friday, June 20, 2008 2:09 PM

To: DeMocker, Steven

Subject:

Per your conversation with the Snell's, please remove them from my list - no assets need to be filled in to make up the difference.

Thank You

Barbara O'Non

Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800 754-7103 62 2-9428 (fax) barbara.onon@ubs.com

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From:

O'Non, Barbara

Sent:

Friday, June 20, 2008 2:09 PM

DeMocker, Steven

Subject: Untitled (292)

Per your conversation with the Snell's, please remove them from my list - no assets need to be filled in to make up the difference.

Thank You

Barbara O'Non
Vice President Investments

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2/22/2010

From:

DeMocker, Steven

Sent:

Friday, June 20, 2008 12:00 PM

O'Non, Barbara

Subject: RE: Cleaned up version - sorry too quick on the send button

Thanks. Just off the phone. I'll finish my version and be in touch.

Steven DeMocker

Senior Vice President - Investments

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----Original Message-----From: O'Non, Barbara

Sent: Friday, June 20, 2008 11:43 AM

To: DeMocker, Steven Ce: Morochnick, David

Subject: Cleaned up version - sorry too quick on the send button

Steve -

Based on today's numbers, the total split amount to me is \$31,322,444. After all accounts in 8YDB, PD and the 40% split of Combs, Wilkinson & Stidworthy, my math computes to \$11,747,167 to me from UXDB. If you have a discrepancy with that number let me know. Today on ConsultWorks my assets under management are listed as \$34,358,242 (including credit lines). I did not include the accounts listed under UXSD in my computation. The proposed list of clients adds up to \$11,530,312, and I am content with this list. I believe that the people from Prescott on this list will want to be with me no matter where I am sitting most days, and as previously discussed, I am hopeful I can meet with them as necessary in the Prescott branch. I have some reservations to the proposed 99%/1% that has been suggested by Jim, but we will need to have further discussions with regard to that issue.

Bari nstoe Ba Ball Barclay

2/20/2010

Bence

**UBS EM 059** 

Blackburn Brazil Cowart Cox Crean Di Durgin Favour Frank L Franks (all) Gaughan Head Heckenliable Hill Hoffman Johl Lavely Loughnan Macalinao Marcus McMillen Milroy Morgan O'Non Oliver (+\$625 based on assets still in transit) Pettijohn Powers Schlimgen Shipman Smith Snell Snow Sparks Turrentine Unrath Watt W ns Wints Zotovich Please respond as soon as possible. Thank you, Barbara O'Non Vice President Investments

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UBS EM 060

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UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

O'Non, Barbara

Sent:

Friday, June 20, 2008 11:35 AM

٠

DeMocker, Steven

Cc:

Morochnick, David

Subject: Untitled (298)

Steve -

Based on today's numbers, the total split amount to me is \$31,322,444. After all accounts in 8YDB, PD and the 40% split of Combs, Wilkinson & Stidworthy, my math computes to \$11,747,167 to me from UXDB. If you have a discrepancy with that number let me know. Today on ConsultWorks my assets under management are listed as \$34,358,242 (including credit lines). I did not include the accounts listed under UXSD in my computation. The proposed list of clients adds up to \$11,530,312, and I am content with this list. I believe that the people from Prescott on this list will want to be with me no matter where I am sitting most days, and as previously discussed, I am hopeful I can meet with them as necessary in the Prescott branch. I have some reservations to the proposed 99%/1% that has been suggested by Jim, but we will need to have further discussions with regard to that issue.

The following accounts would amount to \$11,530,312, and were put on my list because they were out of town or in Prescott, but use to meeting with me:

Backenstoe

Baker

Ball

Barclay

Bence

Blackburn

Bra. "

Co.

Cox

Crean

Dickinson

Durgin

Favour

Frank L

Franks (all)

Gaughan

Head

Heckenliable

Hill

Hoffman

Johl

Lavely

Loughnan

Macalinao

Marcus

McMillen

Milroy

Morgan

O'Non

Oli: -(+\$625 based on assets still in transit)

Pe. nn

**Powers** 

Schlimgen

Shipman

2/22/2010

**UBS EM 062** 



Oi.

Wall

Williams

Willits

Zotovich

Please respond as soon as possible.

Thank you,

Barbara O'Non
Vice President Investments

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UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From: C

O'Non, Barbara

Sent:

Wednesday, June 18, 2008 11:57 AM

DeMocker, Steven

Subject: Untitled (351)

P.S. Thanks for staying engaged this morning for what felt like some good negotiations as we go forward. I appreciate your willingness to keep working on this.

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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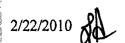
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UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico



## Unknowa

From:

Bertenshaw, Patrick

Sent:

Friday, July 18, 2008 11:09 AM

Young, Sue A.; O'Non, Barbara; DeMocker, Steven

Subject: RE: Confirmation on request

Ok to change Berkenkamp accounts only. Thanks

From: Young, Sue A.

Sent: Friday, July 18, 2008 9:25 AM

To: O'Non, Barbara; DeMocker, Steven; Bertenshaw, Patrick

Subject: RE: Confirmation on request

Ok, as soon as I get an ok to change from Steve & Pat as well I will set up a new broker number

Sue A. Young

**Branch Office Administrator** 

**UBS Financial Services Inc.** 

2555 E. Camelback Rd. Ste 600

Phoenix, AZ 85016

Tel: (602) 957-5193

(800) 247-1754

Fax: (602) 912-2585

sue.young@ubs.com

From: O'Non, Barbara

Sent: Friday, July 18, 2008 9:21 AM

To: Young, Sue A.; DeMocker, Steven; Bertenshaw, Patrick

Subject: RE: Confirmation on request

This one client will need his own FA ID number - UXPD, 8YPD will be kept as it for now, but this account needs to be separated

From: Young, Sue A.

Se Friday, July 18, 2008 9:09 AM

To: O'Non, Barbara; DeMocker, Steven; Bertenshaw, Patrick

2/20/2010

Subject: Confirmation on request

David gave me a request to change the split % on THE Berkenkamp accounts--UX-08398 and UX-07510. I cannot change one client in UX-PD without changing them all. Please advise if you want all UX-PD changed to 34%-UX-SD, 33% -UX-85, and 33%--UX-89 or keep it as it is.

The .s

Sue A. Young

**Branch Office Administrator** 

**UBS Financial Services Inc.** 

2555 E. Camelback Rd. Ste 600

Phoenix, AZ 85016

Tel: (602) 957-5193

(800) 247-1754

Fax: (602) 912-2585

sue.young@ubs.com

-

From: O'Non, Barbara

Sent: Tuesday, June 17, 2008 9:26 AM

DeMocker, Steven

Cc: Morochnick, David; Nin, Ann A.

Subject: RE: Corrected version

Ann Nin is the H.R. person who was contacted when Don was brought into the picture.

From: DeMocker, Steven

Sent: Tuesday, June 17, 2008 9:24 AM

Te: O'Non, Barbara

Cc: Morochnick, David; Nin, Ann A.

Subject: RE: Corrected version

If you and I have accomplished as much as we can at this point, it sounds like it's time to sit with management and get this done. I'll contact David to see if we can schedule something soon. In the meantime, I'm not aware of who Ann Nin is or the extent to which I'm supposed to be including her in our communications. Perhaps you or someone else can clarify?

Steven DeMocker
Senior Vice President - Investments

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From: O'Non, Barbara

Sent: Tuesday, June 17, 2008 8:35 AM

To: DeMocker, Steven

Cc 'dorochnick, David; Nin, Ann A.

Subject: RE: Corrected version

Steve -

2/20/2010

**UBS EM 067** 

I am not interested in entering an e-mail sattle with you over this division. I am asking you to stop the accusations and innuandoes about what you believe has happened with clients. Beth and Becky have not been alienated from you. It has always been my assumption that Becky would come with you because you have been life time friends. You know what has caused a difficulty in your friendship, and it isn't me. It is my believe that Becky expects and would want to stay with you as her advisor, aside from the personal problems between you. Beth is in a personal relationship with someone I will have no further affiliations with. So unless that changes, I will not handle her accounts

You list has a few problems in it which I will address with a revised list. You have split family members up between you and me. I thought we had agreed that family members would stay intact. As to Peggy, she was referred to our office, but we both know she only meets with me. Clients location in Prescott is not a problem for me - I have driven up there for years. Peggy in particular calls me in Surprise and lets me know when she would like to meet (about once a month) so she is already use to my being in a different location. There are clients in Prescott who are on your list that over the years have met with me primarily and will not be happy to lose their relationship with me and the trust in my advice that has developed over the years, regardless of where I sit. As you and I have discussed, I can work around your scheduled time in the office in Prescott if it is too uncomfortable to be their at the same time, assuming I can use an empty office on occasion. I am also more that willing to meet with these clients wherever might be convenient for them.

I appreciate your realization that anything that would be between us (especially the clients listed) should be split 50/50, but I am not willing to collaborate on any business based on the events of the last several weeks. I am not interested in what might happen with the Combs or any other client as we go forward. I would like the calculation done on today's value - as you know the Comb's deal has been in default twice already.

I will spend some more time reviewing and revising you proposal, so that at least family households stay in the same office. It is my believe that this needs to be the last go around on this, and I am hopeful management will intervene to help bring closer to this process. We both have things to do that will be better for us and this client base.

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Sv 'se, AZ 85374 62\_ J15-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

http://financialservicesinc.ubs.com

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**UBS Financial Services Inc.** 

UBS International Inc.

**UBS EM 068** 

From: DeMocker, Steven

Sent: Monday, June 16, 2008 5:42 PM

To: O'Non, Barbara
Cc: Morochnick, David
Subject: Corrected version

Here's a better version. I had over-stated my remaining non-pooled assets, thereby over-stating the split to you in the event we agree on the idea of using a 99/1 split to leave all of our clients essentially undisturbed. You were also still short 24m so I added the Macalinao's, who were on your proposed list. They happen to be worth exactly the amount needed. This proposal lands on your 30% to the dollar.

I wanted also to explain why I didn't simply use your proposed list of clients, and in particular why I disagree so strongly with splitting the Combs to me and Peggy to you. First of all, splitting the Combs to me is no more fair than it would be for us to split them to you. They're in the midst of a multi-year sale contract that will add \$25mm to the family's accounts over the next 4 years. We've both put a lot into our relationship with them, and you should share in that business in the coming years. You've noticed, I'm sure, that I've offered to split this future business 50/50.

Secondly, unless there's still more going on here of which I'm not aware, it is clearly not in Peggy's best interests to be serviced from Surprise. She was referred to this office and clearly appreciates the ability to co. . in here to meet. Re-assigning her to Sun City would seem to place unnecessary stress on a \$10mm relationship.

Finally, while the Prescott clients you've listed might not object to having their accounts moved out of town, I'm not aware of any reason why they would prefer that. There are clients with whom you are friends, such as Watt, Favour, and so on, and they may well prefer to move with you. There are also clients from whom you have alienated me, like Becky Sparks and Beth Oliver. These relationships can only go one place at this point, regardless of where they live, so I've agreed to list them for re-assignment. But for any Prescott clients who aren't your friends, and from whom I'm not suddenly estranged, it would still appear to be in their best interests to remain clients of this office. So if there's something I'm missing, please let me know. Otherwise, they should stay here. There are enough clients who aren't local to easily hit the number we need to re-assign.

It occurs to me that a worthwhile advantage of using the 99% / 1% split on all non-pool accounts, is that if any of our assumptions turn out to be wrong, and when the dust settles one or the other of us don't have their fair split of assets, it would be simple to re-assign the split on other accounts and adjust accordingly without bothering the clients much either way. It also provides a mechanism whereby for some period after we split up we can each still help out with any account, thereby smoothing the clients' experience of this transition. We're always free to take stronger steps down the road if it becomes important to divide and reassign accounts more irrevocably.

< rile: split worksheet for Steve and Barb 061608.xls >>

Let me know if you'd like me to walk you through the calculations in this spreadsheet.

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 15 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

## http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From:

DeMocker, Steven

Sent:

Tuesday, June 17, 2008 8:16 AM

O'Non, Barbara

Subject:

Corrected spreadsheet

Attachments: split worksheet for Steve and Barb 061708.xls

<<aphit worksheet for Steve and Barb 061708.xls>>

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From:

DeMocker, Steven

Sent:

Monday, June 16, 2008 5:42 PM

O'Non, Barbara

Cc:

Morochnick, David

Subject:

Corrected version

Attachments: split worksheet for Steve and Barb 061608.xls

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<<split worksheet for Steve and Barb 061608.xls>>

Let me know if you'd like me to walk you through the calculations in this spreadsheet.

Stever, DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Pi .ott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven democker@ubs.com

## http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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# UXDB accounts leaving or being fired due to ARS, death, etc.

**Bosick** 

Byrd

Critelli

Dalton

Hanna

Hipskind

Innis

Koelle

**McEwen** 

**Phillips** 

Staudacher

# proposed continuing split pool

 Combs
 5,936

 Stidworthy
 10,111

 Wilkinson
 3,238

 19,285

## proposed re-assignment to Barb

Backenstoe

Ball

Barclay

Bence

Blackburn

Brazil

Carr

Cowart

Durgin

Favour

Frank, Lydia

Franks, all

Gaughan

Guinn

Head

Heckenliable

Johl

Lavely

Macalinao

Marcus

Morgan

O'Non

O'Sullivan

Oliviera

Oliver

plus 1mm

**Powers** 

Shipman

From:

DeMocker, Steven

Sent:

Tuesday, June 17, 2008 8:14 AM

O'Non, Barbara

Subject: correction

I found an error in the formula in one of the cells in the spreadsheet I sent you yesterday. It wasn't adding in the 1% split to you of my remaining UXDB accounts, and this in turn resulted in re-assigning you about 600m too much in assets. I understand we have yet to agree on whether we'll continue to split revenue on some accounts, and that we may need to sit down with Jim and David to get a final agreement done, but in the meantime this version of the spreadsheet is meant to reflect what the 99/1 idea might look like, so it needs to be accurate.

I adjusted for the error by backing the two Snell households out and leaving them with me - at 1,029m - and putting Henry back to you (from your proposed list) - at 416m - and the number settled back to being close enough. Your list would be only slightly too high.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive
Prescott, AZ 86303
9: 541-5080
92u-541-5099 fax
800-436-9097
steven.democker@ubs.com

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From:

O'Non, Barbara

Sent:

Monday, June 16, 2008 10:23 AM

DeMocker, Steven

Cc:

Morochnick, David

Subject: Untitled (385)

The following is the list and split I have prepared this afternoon for your review over the weekend:

Current numbers:

8YDB

\$9,009,323

PD

3,004,563

**UXDB** 

92,604,202

TOTAL

\$104,618.088

30%

\$31,385,426

All split numbers adjusted for client departures as we have previously discussed.

It is my understanding that 8YDB and PD accounts would be assigned to me, they total \$12,013,886

Remaining adjustment from UXDB would be \$19,371,540.

The following list of clients falls within that parameter:

Backenstoe, Baker, Ball, Barclay, Bence, Blackburn, Brazil, Cowart, Cox, Crean, Dickinson, Durgin, Favour,
Lydia Frank, Gaughan, Goguen, Guinn, Head, Heckenliable, Hill, Johl, Lavely, Loughnan, Macalinao, Marcus, Milroy, Morgan,
O'Non, Oliveria, Pettijohn, Powers, Ross, Schlimgen, Shipman, Smith, Snell, Snow, Stidworthy, Turrentine, Unrath, Watt, Williams, Willits,
Wolfe, Zotovich.

The total for these households is \$19,430,284.

I just realized that Goguen should be under the PD number as she was acquired through one of Pat's classes. Her accounts total \$78,464. I have not re-run the numbers, but that should not skew things too much.

Thank you for your consideration.

Barbara O'Non

Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 62 2-9428 (fax) barbara.onon@ubs.com

http://financialservicesinc.ubs.com

2/22/2010 d A

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UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

DeMocker, Steven

Sent:

Monday, June 16, 2008 8:28 AM

O'Non, Barbara

Cc:

Morochnick, David

Subject: Untitled (386)

Barb:

Despite the revelations that have, I will admit, taken me by surprise in the past few days, I would like to be clear on something. I remain proud of the work you and I have done for our clients, and grateful for the ways you have stood by me in such indispensable ways as we built such a successful business first at AG Edwards, and then even more so here at UBS. I choose to interpret your willingness to undermine me over the past months with our clients and prospects, and to injure me personally and socially, as a response to the pain of ending such a long and important relationship.

My request this morning is simply that you do your best to refrain from doing further damage to our clients, our business, and both of our professional reputations. My hope is that we can instead support each other going forward in ways that are reflective of the affection and respect that have characterized our relationship for so many years. My commitment will be to continue to be guided first and foremost by whatever will best serve the interests of our clients.

I wish you the best.

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven democker@ubs.com

http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From:

Steven DeMocker

Sent:

Saturday, June 14, 2008 12:20 AM

DeMocker, Steven

Subject:

split worksheet

Attachments: split worksheet for Steve and Barb.xls

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# Uhknown

From:

O'Non, Barbara

Sent:

Friday, June 13, 2008 4.14 PM

DeMocker, Steven

Subject: Untitled (388)

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Current numbers:

8YDB

\$9,009,323

PD

3,004,563

**UXDB** 

92,604,202

TOTAL

\$104,618.088

30%

\$31,385,426

All split numbers adjusted for client departures as we have previously discussed.

8YDB and PD accounts total \$12,013,886

Remaining adjustment from UXDB would be \$19,371,540.

The following list of clients falls within that parameter:

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Lydia Frank, Gaughan, Goguen, Guinn, Head, Heckenliable, Hill, Johl, Lavely, Loughnan, Macalinao, Marcus, Milroy, Morgan,
O'Non, Oliveria, Pettijohn, Powers, Ross, Schlimgen, Shipman, Smith, Snell, Snow, Stidworthy, Turrentine, Unrath, Watt, Williams, Willits,
Wolfe, Zotovich.

The total for these households is \$19,430,284.

Thank you for your consideration.

Barbara O'Non

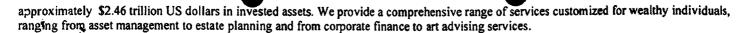
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

http://financialservicesinc.ubs.com

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2/22/2010



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**UBS Financial Services Inc.** 

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

# L.iknewn

From:

DeMocker, Steven

Sent:

Thursday, June 12, 2008 5:32 PM

DeMocker, Steven

Subject:

Please review 'split worksheet for DB team'

Attachments: split worksheet for DB team1.xls

Please review the attached document.

2/19/2010

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Subject: RE: Richey

Thanks. I would prefer when my clients call if you would simply refer them to me, rather than schedule them for anything, okay?

St in DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

## http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From: O'Non, Barbara

Sent: Tuesday, July 01, 2008 7:37 AM

To: DeMockery Steven
Subject: RE: Richey

Yes, but they will be staying with you - they need to be converted to PACE and haven't had an account review in well over a year.

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 7:36 AM

To: O'Non, Barbara Subject: Richey

Did you make the appt with the Richey's?

Steven DeMocker

Sonior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 97 341-5099 fax 800-436-9097 steven.democker@ubs.com

From:

SH-Net New Net Now on behalf of Watkins, Rusty

Sent:

Tuesday, June 03, 2008 8:47 AM

Wakefield, Brooke; SH-Net New Net Now

Cc:

DeMocker, Steven; O'Non, Barbara

Subject: RE: Revoking team election form request

#### Brooke,

I will update this for our records. Thank you for notifying us.

----Original Message-----From: Wakefield, Brooke

Sent: Monday, June 02, 2008 5:59 PM

To: SH-Net New Net Now

Cc: DeMocker, Steven; O'Non, Barbara Subject: Revoking team election form request

Hi,

I would like to confirm that you received a fax revoking a team election form for Barbara O'Non and Steve DeMocker. The team has disbanded since their Election Form was submitted on May 21. Their FA #'s are:

8YSD 8Y85 UX°D U;

Please confirm that their Net New Net Now team election will be revoked.

Thank you, Brooke

Brooke Wakefield
Client Service Associate
UBS Financial Service, Inc.
1560 Plaza West Drive
Prescott, AZ 86303
(928) 541-5080
(928) 541-5099 fax
(800) 436-9097
brooke.wakefield@ubs.com

2/22/2010

From:

DeMocker, Steven on behalf of Wakefield, Brooke

Sent:

Friday, May 16, 2008 10:40 AM

Bertenshaw, Patrick; O'Non, Barbara; DeMocker, Steven

Subject:

Steve, Barb & Pat: Conference call to talk about split accounts

Attachments: meeting-361878936.ics

When: Monday, May 19, 2008 1:00 PM-1:30 PM (GMT-07:00) Arizona.

\*~\*~\*~\*~\*~\*~\*~

2/22/2010

**UBS EM 090** 

# http://financialservicesinc.ubs.com.3080/fa/stevendemocker

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From:

DeMocker, Steven

Sent:

Friday, May 16, 2008 10:13 AM

Bertenshaw, Patrick; O'Non, Barbara; Wakefield, Brooke

Subject: Let's schedule a conference call

### Pat & Barb:

I think we need to talk about our split of UXPD and 8YPD business. I know I need to talk about it before meeting with Fred Berkenkamp. I'm asking Brooke to set us up for 20-30 minutes on the phone either today or Monday.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

## http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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### Unknown -

From: DeMo

DeMocker, Steven

Sent:

Friday, May 09, 2008 12:49 PM

Johnlodgefarmer@gmail.com

Subject: RE: (659)

Yeah, that's the thought-for-the-day, for sure: I'm gathering this all into MY hands, and deciding what this needs to look like for me and our clients. People can line up around that, or not. And thanks. The dog thing is indeed deep. :-)

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message-----

From: johnlodgefarmer@gmail.com [mailto:johnlodgefarmer@gmail.com]

Sent: Friday, May 09, 2008 12:43 PM

To: DeMocker, Steven

Subject: Re:

Sounds like you got a lot on your plate... A friend sent me an email the other day that said handle stress like a dog. If you can't hump it or eat it, pee on it and walk away. Deep.... Hope things work for the team... Most of them fail sounds like. Don't let anyone make decisions for you!

S from my Verizon Wireless BlackBerry

----Original Message----

From: steven.democker@ubs.com

2/20/2010

Date: Fri, 9 May 2008 14:48:11 To:<Johnlodgefarmer@gmail.com>

Subject: RE:

Ju...:

Blackberry, huh... Show off!

Things are a little tense with management regarding this lingering uncertainty around the team, and around staffing issues for the Prescott and Sun City offices. David has called for a summit of sorts next Wednesday with me, Barb, and UX management. I'm facing what I think will be a constructive and key moment in determining how our team and the Prescott business will look for the next year or two. That this is being brought to a head by the team issue and the Brooke issue is all good, but the timing for me could be a little better. I'm jamming on trial prep. I'm doing CSA stuff for half my day. And I'm answering the phones. Oh, and I'm trying to be an FA.

I'm glad you're done, for more reasons than five. Congratulations, John. It's been a long road and you've worked hard and you've kept your morale up against a number of stress factors. Now, let's go after this Prescott market and show them what we can make happen up here...

H. : fun in D.C. Come home safe!

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message----

From: johnlodgefarmer@gmail.com [mailto:johnlodgefarmer@gmail.com]

Sent: Friday, May 09, 2008 11:34 AM

To: DeMocker, Steven

Subject:

Just finished. How are things going there? I'm burnt! Sent from my Verizon Wireless BlackBerry

Plane do not transmit orders or instructions regarding a UBS account by e-mail. The information provided in this e-mail or any attachments is not an official transaction confirmation or account statement. For your protection, do not include account numbers, Social Security numbers, credit card numbers, passwords or other non-public information in UBS EM 094

From:

n: DeMo

ent: .o: DeMocker, Steven Friday, April 25, 2008 1:10 PM steven.democker@gmail.com

Subject:

Production.xls

Attachments:

Production.xls



Production.xls

2/18/2010 813

**UBS EM 095** 

1

Barb & Steve Combined Production History

8Y,PD JULY	13,536	22,828	42,444	45,858	71,210	94,112	58,464	55,993	64,555	51,933	77,544	180,527	
JUNE	9,351	25,670	35,521	33,076	74,040	50,496	108,743	56,841	47,617	63,960	27,048	80,773	
8Y,PD													
MAY	22,177	22,730	38,581	36,210	58,130	43,140	64,895	44,261	68,531	55,483	222,703	92,412	
8Y,PD													
APRIL	3,747	40,580	39,846	52,628	103,749	62,599	76,568	90,711	65,860	68,080	87,976	301,587	
8Y, PD		•											
MARCH	737	6,509	35,907	48,127	71,218	63,292	46,202	42,857	46,876	52,987	31,903	106,938	
8Y, PD													
-FB		21,916	23,656	30,325	53,491	61,931	37,667	94,411	48,232	24,409	22,210	51,154	
8Y, PD													
JAN		24,070	50,103	32,544	73,187	53,401	47,032	57,747	134,184	36,920	60,911	115,306	
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	

her Spilt												6,957	
AGE FISCAL Other Spili YR TOTAL	202,282	336,838	402,684	670,460	882,981	657,661	833,981	814,331					
TOTAL								783,940	615,950	625,106	811,743	1,550,362	280,920
8Y,PD													
DEC	25,581	33,248	33,908	82,405	151,008	60,997	96,576	74,868	48,750	40,544	30,060	191,139	
8Y,PD													
NON	16,424	22,487	24,166	64,307	31,212	44,387	49,949	82,945	32,480	25,839	47,958	30,452	,
8Y,PD													
OCT	31,961	40,523	29,364	67,911	96,434	81,443	57,053	54,396	12,901	134,151	123,757	240,011	
8Y,PD													
SEPT	19,420	23,020	34,940	69,227	59,473	32,713	77,306	56,776	4,580	31,438	54,648	100,250	· .
8Y,PD					,								
AUG	13,363	23,484	25,138	44,033	51,175	39,783	45,893	72,134	41,384	39,362	25,025	59,813	
8Y,PD													

e on specialism

From:

O'Non, Barbara

Sent:

Friday, April 25, 2008 1:07 PM

DeMocker, Steven

Subject:

Copy of Production.xls

Attachments: Copy of Production.xls

There you go....

<<Copy of Production.xls>>

JULY	13,536	22,828	42,444	45,858	71,210	94,112	58,464	55,993	64,555	51,933	77,544	180,527	
8Y,PD													
JUNE	9,351	25,670	35,521	33,076	74,040	50,496	108,743	56,841	47,617	63,960	27,048	80,773	
8Y,PD													
MAY	22,177	22,730	38,581	36,210	58,130	43,140	64,895	44,261	68,531	55,483	222,703	92,412	
8Y,PD													
APRIL	3,747	40,580	39,846	52,628	103,749	62,599	76,568	90,711	65,860	68,080	87,976	301,587	
8Y, PD		•											11,389
MARCH	737	6,509	35,907	48,127	71,218	63,292	46,202	42,857	46,876	52,987	31,903	106,938	28,673
8Y, PD													17,229
FE8		21,916	23,656	30,325	53,491	61,931	37,667	94,411	48,232	24,409	22,210	51,154	26,132
8Y, PD													6,357
JAN		24,070	50,103	32,544	73,187	53,401	47,032	57,747	134,184	36,920	60,911	115,306	191,140
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008

ther Splfi		6,957
AGE FISCAL O	202,282 336,838 402,684 670,460 882,981 657,661 833,981	
TOTAL	156,297 307,065 413,574 606,651 894,327 688,294 766,348 783,940 615,950 625,106	1,550,362 280,920
8Y,PD		
DEC	25,581 33,248 33,908 82,405 151,008 60,997 96,576 74,868 48,750 40,544 30,060	191,139
8Y,PD		
NOV	16,424 22,487 24,166 64,307 31,212 44,387 49,949 82,945 32,480 25,839 47,958	30,452
8Y,PD		
007	31,961 40,623 29,364 67,911 96,434 81,443 57,053 54,396 12,901 134,151	240,011
8Y,PD		
SEPT	19,420 23,020 34,940 69,227 59,473 32,713 77,306 56,776 4,580 31,438	100,250
8Y,PD		
AUG	13,363 23,484 25,138 44,033 39,783 45,893 72,134 41,384 39,362 25,025	59,813
8Y,PD		

## Unknówn

From:

Bertenshaw, Patrick

Sent:

Wednesday, April 23, 2008 12:47 PM

Young, Sue A.; O'Non, Barbara; DeMocker, Steven; Morochnick, David

Subject: RE: Change to split numbers

Sorry for the confusion on Triplett, I thought they were not under UXPD - my fault

#### Thanks

Patrick Bertenshaw, CFP **Account Vice President** Advisory & Brokerage Services UBS Financial Services, Inc. 2555 E. Camelback Road, Suite 600 Phoenix, AZ 85016

Phone 602-957-5122 Fax 602-957-5150 Toll Free 800-247-1754

patrick.bertenshaw@ubs.com

Fre Young, Sue A.

Wednesday, April 23, 2008 12:46 PM

O'Non, Barbara; DeMocker, Steven; Morochnick, David

Cc: Bertenshaw, Patrick

Subject:

RE: Change to split numbers

#### I'm confused...

The Triplett household accounts ARE in UX-PD so I don't know what you need on this portion.

I will make the change on UXPD and 8YPD as you requested:

UX85 -- 50%

**UXSD -- 35%** 

UX89 -- 15%

#### Sue

Sue A. Young

**Branch Office Administrator** 

**UBS Financial Services Inc.** 

2555 E. Camelback Rd. Ste 600

Phoenix, AZ 85016

Tel: (602) 957-5193

(800) 247-1754

(602) 912-2585

suc.young@ubs.com

From: O'Non, Barbara

Sent: Wednesday, April 23, 2008 11:40 AM

To: DeMocker, Steven; Young, Sue A.; Morochnick, David

Cc: Bertenshaw, Patrick

Subject:

RE: Change to split numbers

Hi Sue -

Incase you also need to hear from me - I agree with Pat and Steve.

Thanks,

Barbara O'Non Vice-President Investments UBS Financial Services, Inc.

1560 Plaza West Drive Prescott, AZ 86303 928-541-5084 928-541-5099 fax 800-436-9097 barbara.onon@ubs.com

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From: DeMocker, Steven

Sent: Wednesday, April 23, 2008 11:19 AM

To: Young, Sue A.; Morochnick, David

Cc: O'Non, Barbara; Bertenshaw, Patrick

Subject: Change to split numbers

Sue:

You've heard from Pat on this a couple days ago, and I too am writing to confirm our request to revert to the original split between the 3 of us for both UXPD and 8YPD:

- > Pat, change from 28% to 50%
- > Barb, change from 21% to 15%
- > ^ eve, change from 51% to 35%

Also, the Triplett household accounts were not moved from UX85 to UXPD, and as Pat will confirm by email today, our agreement was to move these into our -PD split number last month. These are #'s UBS EM 0104

2/20/2010

UX06950, -51, -52, -53, and -54.

Thx!

Staven DeMocker
Star Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From: Morochnick, David

Sent: Monday, April 21, 2008 7:35 AM

O'Non, Barbara; Bertenshaw, Patrick; DeMocker, Steven

Cc: VanSteenhuyse, James P.; Dirks, Tish

Subject: RE: Our split agreement

I would agree.

Email is not the appropriate forum for your continued discussions.

David

**David Morochnick** 

UBS Financial Services Inc.
Deputy Branch Manager
2555 East Camelback Road, Suite 600
Phoenix ,AZ 85016
(602) 957-5101
(602) 912-2587, Fax

From: O'Non, Barbara

Ser Monday, April 21, 2008 7:03 AM

To: dertenshaw, Patrick; DeMocker, Steven

Cc: Morochnick, David

Subject: RE: Our split agreement

Pat & Steve -

Please be advised, that although Steve's e-mail on Friday seemed to imply that this was my understanding and agreement with him, in fact this was not at all what I understood the two of us to agree to as we went forward with joint business. I would again ask that a conversation is had between the 3 of us instead of e-mails or conversations involving only two.

Thank you,

Barbara O'Non
Vice-President Investments
UBS Financial Services, Inc.

1560 Plaza West Drive Prescott, AZ 86303 928-541-5084 928-541-5099 fax 800-436-9097 barbara.onon@ubs.com

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**UBS EM 0106** 

2/20/2010 🔥

financial advisors manages roughly 465 binon US dollars in invested assets and provides sophisticated services through consultative relationships with affluent and high net worth clients. In Switzerland and internationally, UBS has more than 140 years of private banking experience, an extensive global network of 164 offices and approximately \$2 trillion US dollars in invested assets. We provide a comprehensive range of services customized for wealthy individuals, ranging from asset management to estate planning and from corporate finance to art advising services.

From: Bertenshaw, Patrick

Sent: Friday, April 18, 2008 5:01 PM

To: DeMocker, Steven; O'Non, Barbara

Cc: Morochnick, David

Subject:

RE: Our split agreement

I agree to splitting 8YPD and UXPD: 50% to Pat (UX85), 35 % to Steve and 15% to Barb

Please make these adjustments ASAP, prior to April billing of PACE.

Thank you very much!

Patrick Bertenshaw, CFP
Account Vice President
Advisory & Brokerage Services
UBS Financial Services, Inc.
2555 E. Camelback Road, Suite 600
Phoenix, AZ 85016

Phone 602-957-5122 Fax 602-957-5150 Toll Free 800-247-1754

patrick.bertenshaw@ubs.com

From: DeMocker, Steven

Sent: Friday, April 18, 2008 2:38 PM
Te: Bertenshaw, Patrick; O'Non, Barbara

Cc: Morochnick, David

Subject: Our split agreement

Pat & Barb:

We seem to have agreed for now to delay integrating ourselves as a team at least until July 1, and perhaps to the end of the current FY. When you two were both in Surprise this week you talked a little about how you think we should proceed going forward with the accounts that are already in either 8YPD or UXPD.

We started the -PD numbers at 50/50 - half to Pat and half to Barb and me, which under her and my existing 70 agreement meant we were dividing up the other 50% - 35% to me and 15% to her. Then the 3 of us moved our split to 51/28/21 on both -PD numbers, with the understanding that this was because both sides were about to bring all accounts, assets and production to the split, so -PD should mirror what we'd just finished negotiating for our global compensation plan. Now that we've backed up for governments a team

and this integration is no longer imminent, my position would be that the split should revert to the prior 50/50 agreement in principal, in order to be fair to Pat, and that we should do this before the close of the April production month so that the new business we've done will split appropriately. It seems likely we're all good with this, so far.

Bu .pparently Pat has raised a secondary issue. If I understand his position as Barb has described it, Pat doesn't want to split business 3 ways off of any number because of his concern that this might leave him more vulnerable somehow to future conflicts between Barb and me. So while we apparently agree that Pat should get 50% of our current and future business, Pat wants to set up all new split numbers so that the other half of our business is split to only one or the other of Barb or me. Based on my understanding so far, anyway, this doesn't work for me.

My position is simple: If at some point Barb and I are no longer a team, each of us would be free to negotiate whatever we want with anyone else, including Pat. Until then, Barb and my agreement is that we split all business done by either of us according to our current split. I'm not aware of any way in which this arrangement makes Pat more vulnerable to a conflict between Barb and me. 50% is still 50%. Therefore it's also not clear to me why any other FA would enforce an interest in how Barb and I split the other 50%.

So in this case, given that we all seem to agree that Pat should receive 50% of current and future gross in these two split numbers, Pat's choices are 1) don't worry about what Barb and I do with the other half, or 2) don't work with us. For my part, I'm rooting for Door #1.

Does this seem fair enough?

Storen DeMocker
Sellor Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From: DeMocker, Steven

Sent: Friday, April 18, 2008 2:38 PM

Bertenshaw, Patrick; O'Non, Barbara

Cc: Morochnick, David

Subject: Our split agreement

#### Pat & Barb:

We seem to have agreed for now to delay integrating ourselves as a team at least until July 1, and perhaps to the end of the current FY. When you two were both in Surprise this week you talked a little about how you think we should proceed going forward with the accounts that are already in either 8YPD or UXPD.

We started the -PD numbers at 50/50 - half to Pat and half to Barb and me, which under her and my existing 70/30 agreement meant we were dividing up the other 50% - 35% to me and 15% to her. Then the 3 of us moved our split to 51/28/21 on both -PD numbers, with the understanding that this was because both sides were about to bring all accounts, assets and production to the split, so -PD should mirror what we'd just finished negotiating for our global compensation plan. Now that we've backed up for now on being a team and this integration is no longer imminent, my position would be that the split should revert to the prior 50/50 agreement in principal, in order to be fair to Pat, and that we should do this before the close of the April production month so that the new business we've done will split appropriately. It seems likely we're all good with this, so far.

But a pparently Pat has raised a secondary issue. If I understand his position as Barb has described it, Pat down't want to split business 3 ways off of any number because of his concern that this might leave him more vulnerable somehow to future conflicts between Barb and me. So while we apparently agree that Pat should get 50% of our current and future business, Pat wants to set up all new split numbers so that the other half of our business is split to only one or the other of Barb or me. Based on my understanding so far, anyway, this doesn't work for me.

My position is simple: If at some point Barb and I are no longer a team, each of us would be free to negotiate whatever we want with anyone else, including Pat. Until then, Barb and my agreement is that we split all business done by either of us according to our current split. I'm not aware of any way in which this arrangement makes Pat more vulnerable to a conflict between Barb and me. 50% is still 50%. Therefore it's also not clear to me why any other FA would enforce an interest in how Barb and I split the other 50%.

So in this case, given that we all seem to agree that Pat should receive 50% of current and future gross in these two split numbers, Pat's choices are 1) don't worry about what Barb and I do with the other half, or 2) don't work with us. For my part, I'm rooting for Door #1.

Does this seem fair enough?

Steven DeMocker
Scilor Vice President - Investments

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From:

Bertenshaw, Patrick

Sent:

Thursday, April 03, 2008 10:38 AM

O'Non, Barbara; DeMocker, Steven

Subject: RE: (944)

What a shame, Berkencamp was the ideal client. He has the contacts in Sun City that could have really helps us grow our business. As a team, we need to get our act in order ASAP, it is so hard to find clients like this and to then lose them because, to some degree, balls were dropped is tough to take.

We need to look at the clients that we have developed together, Jarc, Rasi, Janet Clark, Berkencamp, Triplett and others and really examine their experience with us - what worked and what didn't. I am afriad that we are not delivering on our promisses and that needs to be fixed.

I am as guilty as anybody but it's time to step up and be excellent advisors - it's not enough to just talk a good game.

See you on Friday.

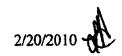
----Original Message-----From: O'Non, Barbara

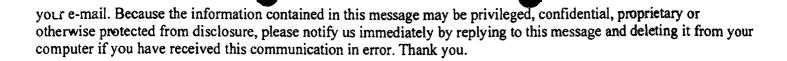
Sent: Wednesday, April 02, 2008 6:48 PM To: DeMocker, Steven; Bertenshaw, Patrick

Subject:

Steve - I tried to call Dick Greene this evening. Don Longe called me before I left for the Foundation Board meeting to say Dick felt we were too busy to help him because the last phone call had to be cancelled. I left a message on his machine that I would call him back tomorrow - this guy has the sister-in-law that owned 10 Mac Donalds.

both - we have lost Berkenkamp. He called me this afternoon and said they were too nervous about the conditions at UBS. I told him what I knew including the quote from Bernanke this morning. They are going to stay with Northern Trust. One never knows for sure, but this account opening process and ACAT was left for at least a week (maybe 2) after the conversation was had that he agreed to transfer. I know we all agree that this needs to be fixed between the 3 of us. I suggest we send him a bottle of wine and tell him we hope to earn his business in the future, but for now this one is gone. Although this is a good reminder for our assistants I have not copied them, because this was not caused my their lack of follow through - all though that is certainly possible.





UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

O'Non, Barbara

Sent:

Monday, March 31, 2008 10:27 AM

DeMocker, Steven

Subject: RE: Account information

That was over the last few months - also some of these have dropped in their credit ratings. I will make all the calls. I busy too and don't need this sarcasm.

From: DeMocker, Steven

Sent: Monday, March 31, 2008 10:26 AM

To: O'Non, Barbara

Subject: RE: Account information

Oh, good. I thought you said you didn't put anyone in anything less than double-A paper?

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 8( .36-9097 steven.democker@ubs.com

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From: O'Non, Barbara

Sent: Monday, March 31, 2008 10:25 AM

To: DeMocker, Steven

Subject: RE: Account information

P.S. We did sell this to him

Fi . DeMocker, Steven

Sent: Monday, March 31, 2008 10:24 AM

To: O'Non, Barbara

Subject: RE: Account information

2/20/2010

There are some of these calls regarding auction rates that I should probably handle. In this case we didn't sell it to him, so we're not in quite the same position. We need to talk, and to decide how much of your role in the APS stuff we wish me to take over. I'm working on the Oakey tax thing at the moment.

Steven DeMocker
Senior Vice President - Investments

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From: O'Non, Barbara

Sent: Monday, March 31, 2008 10:22 AM

To: DeMocker, Steven

Subject: RE: Account information

Steve. .. which one of us is going to call him?

From: DeMocker, Steven

Sent: Monday, March 31, 2008 10:21 AM

To: O'Non, Barbara

Subject: FW: Account information

Oh my God. It's true.

Steven DeMocker
Senior Vice President - Investments

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From: john byrd [mailto:johnebyrd@gmail.com]

Sent: Tuesday, April 01, 2008 10:19 AM

Te: O'Non, Barbara Cc: DeMocker, Steven

Subject: Account information

Dear Barbara,

As you will notice from us statement, UBS wrote down our account 37.5 %. Can you provide the logic for such a drastic reduction in such a short time?

I also noticed that the bond was issued at 6.650%. In our conversation with you and Steve we heard you say that the bond would start paying us the face interest because it was in default. When will this happen? Will we ever be able to transfer this account to another institution? As a worst case scenario, can we expect to get a bond receipt that guarantees us 6.650% till 2039? Any information that will help us secure a mortgage would be helpful. We have had to stop our building plans because of the uncertainty of our UBS account.

What do we need to do to start transferring electronically our cash from our account to another institution? Do we need to enroll in a uhs bill payment and transfer protocol?

I have read the wall street journal article and it is quite alarming.

Regards,

John and Corkie

## 116

## Unknown

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 7:36 AM

O'Non, Barbara

Subject: Richey

Did you make the appt with the Richey's?

Steven DeMocker Senior Vice President - Investments

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### 117

## Unknown

From: DeMocker, Steven

Sent:

Tuesday, July 01, 2008 8:27 AM

Mary Konetzny

Subject: RE: Eaton Vance Conference Call

Perfect. Thanks Mary!

Steven DeMocker Senior Vice President - Investments

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From: Mary Konetzny [mailto:MKonetzny@eatonvance.com]

Sent: Tuesday, July 01, 2008 8:17 AM

To: DeMocker, Steven

Subject: RE: Eaton Vance Conference Call

There will be an edited and abridged replay on the EV website however I have no problem giving you a call with the synopsis. I will be out of the office on Thursday so I will plan to call you first thing Monday morning.

Thank you, Mary

From: steven.democker@ubs.com [mailto:steven.democker@ubs.com]

Sent: Tuesday, July 01, 2008 11:08 AM

To: Mary Konetzny

Subject: RE: Eaton Vance Conference Call

ks Mary. I don't tend to have the patience for call-ins, and at the moment am under even more significant time pressures than usual. I do, however, greatly appreciate getting EV's outlook on the bond markets in general and muni's in particular in some form I can take in quickly - either a written summary or a quick call from someone for 5 minutes of Q and A. Will this call be summarized state of Your

system in 11 ferm you can send to me, or can you call and give me the synopsis?

Steven DeMocker
Senior Vice President - Investments

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From: Mary Konetzny [mailto:MKonetzny@eatonvance.com]

Se Tuesday, July 01, 2008 7:30 AM

To. JeMocker, Steven

**Subject:** Eaton Vance Conference Call

#### Hi Steve-

Hope all is well. I wanted to make sure you were aware of tomorrow's conference call on the municipal bond market. Attached is the flyer with the call-in number along with the replay information if you are not able to listen in. Let me know if there is anything you need or if you have any questions.

Thank you, Mary

#### Mary Konetzny

Internal Wholesaler
Southwest Territory
Eaton Vance Distributors, Inc.
255 State Street
Boston, MA 02109
(800) 225-6265 ext. 8392
mkonetzny@eatonvance.com
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## 119

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UBS International Inc.
UBS Financial Services Incorporated of Puerto Rico

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 10:11 AM

Rydzewski, Jennifer

Subject:

Task Request: Walgraeve, Anthony

Attachments: message.eml

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 10:17 AM

Minard, Elizabeth

Subject:

Untitled (200)

Attachments: LOA - UXDB specific.doc; out of office poster PHX.doc; client gift certificate.doc; out of office poster 2.doc

<<cli>ent gift certificate.doc>> <<LOA - UXDB specific.doc>> <<out of office poster 2.doc>> <<out of office poster PHX.doc>>

Steven DeMocker
Senior Vice President - Investments

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From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 10:20 AM

Rydzewski, Jennifer

Subject: RE: J Robert Logan Ttee & Madlyne C Logan Ttee UX41721

Will do. Thx.

Steven DeMocker
Senior Vice President - Investments

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From: Rydzewski, Jennifer

Sent: Tuesday, July 01, 2008 10:15 AM

To: DeMocker, Steven
Cc: Minard, Elizabeth

Subject:

J Robert Logan Ttee &

Madiyne C Logan Ttee UX41721

Client will need to sign and LOA to move. Ops does not have any Standing LOA on file.

Jennifer A. Rydzewski

Sr. Registered Client Service Associate
UBS Financial Services Inc.
2555 E. Camelback Rd., Ste. #600
Phoenix, AZ 85016
Direct: (602) 957-5104
Toll Free: 800-247-1754
F: i02) 957-5152

jennifer.rydzewski@ubs.com

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 10:54 AM

Rydzewski, Jennifer

Subject:

Task Request: Musser, Barbara From: UX 04677

Attachments: message.emi

#### 124 Unknovvn

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 11:24 AM

O'Non, Barbara

Subject: RE: Need a workstation

I know. Thx.

Steven DeMocker
Senior Vice President - Investments

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From: O'Non, Barbara

Sent: Wednesday, July 02, 2008 11:24 AM

To: DeMocker, Steven

Subject: RE: Need a workstation

There are no accounts in that split.

From: DeMocker, Steven

Sent: Wednesday, July 02, 2008 11:24 AM

To: O'Non, Barbara

Subject: RE: Need a workstation

I believe UXDS is the split number with Joe Sotello.

Steven DeMocker
Serior Vice President - Investments

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8898. 1

From: O'Non, Barbara

Sent: Wednesday, July 02, 2008 11:23 AM

To: DeMocker, Steven

Subject: RE: Need a workstation

Your original e-mail says UXDS - thought you might mean UXSD

From: DeMocker, Steven

Sent: Wednesday, July 02, 2008 11:20 AM

To: Miller, Keli

Cc. J'Non, Barbara; Minard, Elizabeth

Subject: RE: Need a workstation

Keli:

The business reports on "My Business" show that I am not entitled to two of my own split numbers: UXDS, and 8YSD. Don't know why. Can you fix this?

Thx.

Steven DeMocker Senior Vice President - Investments

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From: Miller, Keli

Sent: Wednesday, July 02, 2008 6:44 AM

To: DeMocker, Steven

Subject: RE: Need a workstation

You are set to get a new computer with 2 monitors in late July. We can use your old work station as the extra CSA station.

Keli Miller
UBS Financial Services
Branch Technology Liaison
2555 E. Camelback Rd., Suite 600
Phoenix, AZ 85016

Direct:602-957-5181 Fax:602-957-5150

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 4:08 PM

Tc "ller, Keli

Sundct: Need a workstation

#### Keli:

There are four offices here, plus two CSA work areas. They all have work stations except the second CSA area, which of course is where Liz will sit starting Monday. Do you know how quickly we get this missing workstation filled in? In a pinch we can pull the work station from the one unused FA's office until the new one arrives. Also, are we due for the new double-screens soon? Thx!

Steven DeMocker
Senior Vice President - Investments

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From: Miller, Keli

Sent: Tuesday, July 01, 2008 2:23 PM

To: Minard, Elizabeth

Cc: DeMocker, Steven

Subject: UXDB & UXSD

Importance: High

Liz and Steven,

I added UXDB & UXSD to Liz's splits so that she can see the accounts you requested.

Keli Miller
UBS Financial Services
Branch Technology Liaison
2555 E. Camelback Rd., Suite 600
Phoenix, AZ 85016
Direct:602-957-5181

Fax:602-957-5150

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 12:29 PM

O'Non, Barbara

Subject: RE: (193)

Thx

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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----Original Message-----From: O'Non, Barbara

Sent: Tuesday, July 01, 2008 12:28 PM

To: DeMocker, Steven

Subject: RE:

Yes - working on it now.

----Original Message-----From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 12:28 PM

To: O'Non, Barbara

Subject: RE:

Are you going to finish selling the stock positions...

Steven DeMocker

Se Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive

Prescott, A**2 28 3**03 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message-----From: O'Non, Barbara

Sent: Tuesday, July 01, 2008 12:25 PM

To: DeMocker, Steven

Subject: RE:

Yes - thanks for taking care of the bonds - I was wondering about those Treasuries

----Original Message-----From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 12:24 PM

To Non, Barbara Suc RE:

Listening to Marten. Are you? Just sold all taxable bonds except Treasuries...

Steven DeMocker
Senior Vice President - Investments

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----Original Mesage---From: O'Non, Barbara

Sent: Tuesday, July 01, 2008 10:26 AM

To: DeMocker, Steven

Subject:

All wonds bid - some back

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 1:04 PM

O'Non, Barbara

Subject: The IRA

To summarize my recommendations at my proposal meeting with Beth:

> Sell everything. There's nothing being transferred to you that we consider an appropriate portfolio for you, or that is as good as the following:

- > 50-55% PACE Multi, significantly tax-sensitive in the taxable account;
- > 10-15% PPN's and CPN's;
- > 20-25% GMIB:
- > 5-10% cash.

I recommended heavier-than-usual cash to start because Beth is going through changes, and while she understands she may need to adjust her lifestyle, neither she nor we know yet what that will mean. Since then, of course, the other reason to hold cash is obvious. So I'd actually recommend we leave 100k in cash.

For PACE, I'd suggest we do the initial buy at 500k.

For the annuity, at the time I met with Beth you and I were using Hartford Outlook. I told her generally what I always say, which is that we update and fine-tune products and allocations as necessary in response to market changes between time of recommendation and time of execution. She accepted that in the context of agreement to our overall recommendations. At your suggestion I've looked at the Allianz product. I like it, but I'm not willing to do business with them.

Steven DeMocker Senior Vice President - Investments

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From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 1:45 PM

Rydzewski, Jennifer

Subject: RE: Task: Musser, Barbara From: UX 04677 (186)

Officially she's not here, because officially, Barb still is here until her license transfers to Surprise. :-) She's "visiting" for a couple days so she can learn how the phone works, hang pictures, and so we can talk about what her job's going to be. But it's already wayyyyy better.

Steven DeMocker
Senior Vice President - Investments

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From: Rydzewski, Jennifer

Sent: Tuesday, July 01, 2008 1:42 PM

To: DeMocker, Steven

Subject: RE: Task: Musser, Barbara From: UX 04677

That's odd...there are no DQ's scanned in the system...Do you have access to the client file? Maybe check if there is a copy of the DQ from last year.

I always scan by DQ's because the Cage is notorious for "losing" the forms due to mis-filing.

How's Liz working so far?

Jennifer A. Rydzewski

Si egistered Client Service Associate
Ubs Financial Services Inc.
2555 E. Camelback Rd., Ste. #600
Phoenix, AZ 85016

Direct: (6023937-5104 Toll Free: 800-247-1754 Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 1:39 PM

To: Rydzewski, Jennifer

Subject: RE: Task: Musser, Barbara From: UX 04677

Sorry, he said we'd done the RMD last year so I assumed we had one.

Steven DeMocker Senior Vice President - Investments

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From: Rydzewski, Jennifer

Sent: Tuesday, July 01, 2008 1:15 PM

To: DeMocker, Steven

Subject: Task: Musser, Barbara From: UX 04677

Will send DQ to client. None on file here that I can locate.

# Jennifer A. Rydzewski

Sr. Registered Client Service Associate **UBS** Financial Services Inc. 2555 E. Camelback Rd., Ste. #600 Phoenix, AZ 85016

D : (602) 957-5104 Toll Free: 800-247-1754

Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From:

VanSteenhuyse, James P. on behalf of Young, Sue A.

Sent:

uesday, kily 01, 2008 1:66 PM

DeMocker, Steven

Subject: RE: (184)

Steve.

They are both on vacation.

Sue A. Young Branch Office Administrator UBS Financial Services Inc. 2555 E. Camelback Rd. Ste 600 Phoenix, AZ 85016 Tel: (602) 957-5193 (800) 247-1754

Fax: (602) 912-2585 sue.young@ubs.com

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 1:00 PM

To: Morochnick, David; VanSteenhuyse, James P.

Subject:

If , I're on the dial-in, would someone be willing to ask about us being for sale?

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 2:24 PM

Miller, Keli

Subject: RE: UXDB & UXSD

Thx!

Steven DeMocker
Senior Vice President - Investments

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From: Miller, Keli

Sent: Tuesday, July 01, 2008 2:23 PM

To: Minard, Elizabeth
Cc: DeMocker, Steven
Subject: UXDB & UXSD
Importance: High

Liz and Steven,
I added UXDB & UXSD to Liz's splits so that she can see the accounts you requested.

Keli Miller
UBS Financial Services
Branch Technology Liaison
2555 E. Camelback Rd., Suite 600
Phoenix, AZ 85016
Direct:602-957-5181
Fi 502-957-5150

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 3:59 PM

.

Rydzewski, Jennifer

Subject:

Task Request: Paris, Justin From: UX 41031

Attachments: message.eml

## 137

#### Unknown

From: DeMocker, Steven

Sent: Tuesday, July 01, 2008 4:07 PM

Rydzewski, Jennifer

Subject: RE: Task: Musser, Barbara From: UX 04677

Let me check to be sure. Thx.

Steven DeMocker
Senior Vice President - Investments

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From: Rydzewski, Jennifer

Sent: Tuesday, July 01, 2008 2:53 PM

To: DeMocker, Steven

Subject: RE: Task: Musser, Barbara From: UX 04677

Steve.

Would you want to set this client up for Automated RMD on an annual basis?

Jennifer A. Rydzewski

Sr. Registered Client Service Associate
UBS Financial Services Inc.
2555 E. Camelback Rd., Ste. #600
Phoenix, AZ 85016

Direct: (602) 957-5104 Tc ree: 800-247-1754 Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From: Rydzewski, Jennifer

Sent: Tuesday, July 01, 2008 1:15 PM

To: DeMocker, Steven

Su' : Task: Musser, Barbara From: UX 04677

Will send DQ to client. None on file here that I can locate.

Jennifer A. Rydzewski

Sr. Registered Client Service Associate
UBS Financial Services Inc.
2555 E. Camelback Rd., Ste. #600
Phoenix, AZ 85016

Direct: (602) 957-5104 Toll Free: 800-247-1754 Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From:

DeMocker, Steven

Sent:

Tuesday, July 01, 2008 4:06 PM

VanSteenhuyse, James P.

Subject: RE: (182)

Ok. Thx

Steven DeMocker
Senior Vice President - Investments

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From: Young, Sue A. On Behalf Of VanSteenhuyse, James P.

Sent: Tuesday, July 01, 2008 1:56 PM

To: DeMocker, Steven

Subject:

Steve

They are both on vacation.

Sue A. Young
Branch Office Administrator
UBS Financial Services Inc.
2555 E. Camelback Rd Ste 600
Phoenix, AZ 85016

Tel: (602) 957-5193 (800) 247-1754

Fax: (602) 912-2585 su oung@ubs.com

From: DeMocker, Steven

**UBS EM 139** 

Sent: Tuesday 4001, 2008 1:00 PM

To: Morochnick, David; VanSteenhuyse, James P.

Subject:

If you're on the dial-in, would someone be willing to ask about us being for sale?

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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II. Emails discussing Carol Kennedy's Death

From:

DeMocker, Steven

ent:

Thursday, July 10, 2008 11:30 AM

Twarkins, Teri

Subject: RE: Wealth advisor

They don't know for sure yet. The ME's report is due any day.

>Steven DeMocker

>Senior Vice President - Investments

>UBS Financial Services, Inc.

>1560 Plaza West Drive

>Prescott, AZ 86303

>928-541-5080

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----Original Message----From: Twarkins, Teri

Sent: Thursday, July 10, 2008 11:15 AM

To: DeMocker, Steven Subject: Re: Wealth advisor

Chronin Fig. with it a health condition? Something sudden? Sorry if I'm asking too many questions.

Crazy.

Teri Twarkins CFP®

Certified Financial Planner

Brokerage & Advisory Services

**UBS Financial Services** 602-667-8108 Fax 602-957-5150 Mobile 602-524-7500

2/22/2010

---- Original Message ---From: DeMocker, Steven
To: Twarkins, Teri

Sent: Thu Jul 10 14:13:35 2008 Subject: RE: Wealth advisor

Yep, it was finally done on May 28. Ironic. We were past the tough part and things had warmed back up considerably. The girls were getting along well with her again too.

I'd love to. I'll stop by. Take care...

>Steven DeMocker

>Senior Vice President - Investments

5

>UBS Financial Services, Inc.

>1560 Plaza West Drive

>Prescott, AZ 86303

>928-541-5080

>928-541-5099 fax

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>

----Original Message-----From: Twarkins, Teri

Sent: Thursday, July 10, 2008 11:10 AM

To: DeMocker, Steven
Subject: Re: Wealth advisor

Oh my! I had no idea. Wow... Good luck as you deal with this. Didn't you guys just (inalize a divorce? Geez. Hang in them. Come see me next time you're in Phoenix.

Teri

Teri Twarkins
CFP®
Certified Financial Planner
Bre' rage & Advisory Services

UBS Financial Services Phone 602-667-8108 Fax 602-957-5150 Mobile 602-524-7500

---- Original Message -----From: DeMocker, Steven

To: National Terr

Se by Sul 10 15 63-36 2008
Subject: RE: Wealth advisor

Teri:

I did withdraw from the program, and even before the tesent tragedy in my family. Don't know if you've heard, but my ca-wife died last week and I'm is the milest of the family annual surrounding that. I'm still showing up for work, but if I hadn't bailed before I certainly would have had to now. I pulled out of that training when it became clear that Barb and I were finally unwinding our team agreement and splitting our book, and I was going to have a lot of relationship maintenance and office organizing to do in order to keep my business on track.

And then there's the fact that we decided to have Liz Minard move from the Sedona office to be my IA here, starting July 1. At this point I don't know how I'd be managing without her.

I haven't talked with Cody Anne in awhile but my impression is that she's still serious and will follow through with us this fall, assuming we're hiring again.

So, I'm sorry I'm missing all the fun down there today! See you soon.

>Steven DeMocker
>Senior Vice President - Investments
>

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>1 Plaza West Drive
>Prescott, AZ 86303
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----Original Message-----From: Twarkins, Teri

Sent: Thursday, July 10, 2008 9:37 AM

To: DeMocker, Steven
St t: Wealth advisor

We're missing you today! Did you bail from the program??

>

III. Emails between Steven DeMocker and Carol Kennedy

From:

"Steven DeMocker" <steven.democker@gmail.com>

To: Cc: "carol kennedy" <ckennedy@cableone.net>
"Anna Young" <annacyoung@hotmail.com>

Sent:

Tuesday, July 01, 2008 11:15 PM

Subject:

**UBS Visa** 

## Carol,

As of this evening you haven't paid \$20,000 to the UBS Visa account as specified in our Decree. The 401(k) proceeds were transferred to you on June 9. I understand you did not receive much guidance from your attorney or your UBS Financial Advisor about how to manage this distribution, and for whatever reason have only received cash proceeds in the last week or so, but the fact remains that no wire or other overnight transfer process has been executed to make this payment, while interest has continued to accrue on the account. I would appreciate your doing whatever is necessary to make the proper payment to UBS tomorrow.

Thanks.

Steve

From: DeMocker, Steven

Sent: Thursday, April 10, 2008 10:14 AM

steven.democker@gmail.com

Subject: FW: taxes

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

## http://financialservicesinc.ubs.com:8080/fa/stevendemocker

UBS is a leading global wealth manager, a top tier investment banking and securities firm, and one of the largest global asset managers. In Switzerland, UBS is the market leader in retail and commercial banking. With headquarters in Zurich and Basel, Switzerland, UBS is present mall major financial centers worldwide. UBS employs more than 80,000 people. In the US, we are the third largest private client business with a client base of over 2 million investors. Our American network of around 9,000 financial advisors manages roughly 465 billion US do in invested assets and provides sophisticated services through consultative relationships with affluent and high net worth clients. In Switzerland and internationally, UBS has more than 140 years of private banking experience, an extensive global network of 164 offices and approximately \$2.46 trillion US dollars in invested assets. We provide a comprehensive range of services customized for wealthy individuals, ranging from asset management to estate planning and from corporate finance to art advising services.

From: carol kennedy [mailto:ckennedy@cableone.net]

Sent: Monday, March 03, 2008 7:24 AM

To: DeMocker, Steven Subject: Re: taxes

sorry - i was simply hitting reply to your various emails without looking closely at which address they were coming or going to.

I will be at work until 5 today, then meeting with my tax guy, so I am unable to do anything with you today by email.

carol -

---- Original Message ----

From: steven.democker@ubs.com
To: steven.democker@gmail.com
Cc: ckennedy@cableone.net

Sent: Monday, March 03, 2008 6.59 AM

Subject: FW: taxes

#### Carol:

Im forwarding your message to my gmail address, and ask that you correspond with me there. As I indicated in the message I sent to you from my UBS account, I could not use my personal email accounts on Friday.

**UBS EM 145** 

Thanks.

Steven DeMocker
ior Vice President - Investments

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n: carol kennedy [mailto:ckennedy@cableone.net]

Sent: Friday, February 29, 2008 7:00 PM

To: DeMocker, Steven Subject: Re: taxes

### Steve:

One of the things the rep at the IRS told me today is that the only thing you can claim and deduct as "alimony" is what you were <u>court-ordered to pay</u> - so please refer back to the agreement approved by Judge Mackey.

And for the record - for the second time - you have not been paying several of the bills you claim to be paying like Waste Management, CableOne, Qwest, etc., and you are not allowed to claim the payments you make to your personal credit card - like your UBS visa card?? You're trying to claim that as alimony??? What planet are you on? Why would you give such inaccurate & misleading data to Doug Rader? Doug can't catch that kind of stuff for you - he has no clue - you are misrepresenting facts & figures to him.... all he can do is crunch the wrong numbers that you give him.....

There is some question about moving half of your income and withholding into my column for Jan - March - they are going to double check on that for me by Monday - but one belief was that that is allowed only if we were still co-habiting.... the other thing they saw was that half of my total income would also have to get moved to your column - and it didn't look like Doug had done that.

. pe you will revisit what you are attempting to claim and give Doug legitimate numbers to work with. For my part, I will be asking my friends from the IRS to review the return that you and Doug file on Monday, and advise me.

You also need to provide my lawyer with a copy of your return on Monday. Thanks.

#### Carol

- Original Message -----From: <steven.democker@ubs.com> To: <ckennedy@cableone.net> Sent: Friday, February 29, 2008 5:05 PM

Subject: taxes

#### Carol:

I haven't been on my laptop to check email since last night, and won't until I get home this evening. I've just called and talked to Doug for awhile again in light of your text. I asked again if he was sure of his answer regarding temporary spousal support paid under a court order prior to divorce, and he said he went to the IRS for that answer and was confident of it. We then went over all of the numbers again, and I asked him whether you should not actually be getting the benefit of the deductions for the mortgage interest on BP and for the car license fee on the MDX, since those were among the court-ordered items I was paying as spousal support. If I'm paying those for you under court-ordered temporary support, and claiming those dollars as alimony paid, then you should actually be the one who gets the tax deductions for them.

He agreed, and said he would recalculate our respective returns, re-allocating the mortgage interest deductions for Provident and M & I. and the license fees for the MDX, to you, and taking them away from me. You still must pay income tax on the payments I've made under temporary rs that properly qualify as alimony, but that income will presumably be reduced by the hefty interest paid on your first and second mortgages. That should help your situation by lowering your tax bill somewhat.

I'm sorry you don't trust Doug's work or like his answers. It's been double-checked at this point, and as he has said to both of us, he has no interest in taking sides. He's been doing our taxes for almost 20 years and he's always done a great job.

I've asked him to copy you when he sends me the pdf file containing his updated calculations. Over the weekend I'm going to re-check my numbers for deductions to make sure I haven't missed anything, give him any corrections on Monday, and give him the go-ahead to prepare and file my separate return. If you wish to change course between now and then, let me know. Otherwise, good luck with the IRS on Monday.

Steve

Please do not transmit orders or instructions regarding a UBS account by e-mail. The information provided in this e-mail or any attachments is not an official transaction confirmation or account statement. For your protection, do not include account numbers, Social Security numbers, credit card numbers, passwords or other non-public information in your e-mail. Because the information contained in this message may be privileged, confidential, proprietary or otherwise protected from disclosure, please notify us immediately by replying to this message and deleting it from your computer if you have received this communication in error. Thank you.

**UBS Financial Services Inc.** 

**UBS** International Inc.

**UBS Financial Services Incorporated of Puerto Rico** 

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UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

James, Sylvia

C it:

Monday, June 02, 2008 12:43 PM

**3** ....

DeMocker, Steven

Subject:

Medical and Dental Enrollment Change Form - Divorce Decree

Attachments: COBRA FORM.doc

Hi Steven,

Per our conversation, attached is the Cobra form you requested for your x-spouse, please compliate the form and fax it to the Benefits Dept., Attn Sylvia James.

Also, after removing your x-spouse your medical/dental coverage (family) will remain the same:

If you need any other assistance you may contact me at the phone number below.

Thank you,

Sylvia James Benefits Dept. 201-352-3889 (work) 201-617-8314 (fax)

</ >BRA FORM.doc>>

From:

Iglesias, Jeanette

Thursday, June 19, 2008 8:45 AM

r nt:

DeMocker, Steven

Subject: RECORD for DeMocker/Kennedy

If she took a distribution and did not roll it over, yes taxes would be taken.

Jeanette Iglesias Associate Director Sr. Benefits Administrator, Human Resources US **UBS Financial Services Inc.** 1000 Harbor Blvd., Weehawken, NJ 07086

Tel: 201-352-3896 Fax: 201-272-7273

Jeanette.Iglesias@ubs.com

From: DeMocker, Steven

Sent: Thursday, June 19, 2008 11:13 AM

Iglesias, Jeanette

Subject:

RE: QDRO for DeMocker/Kennedy

Thank you Jeanette. She's told me she's receiving only \$152,000. It must be that taxes were withheld or something.

Steven DeMocker Senior Vice President - Investments

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From: Iglesias, Jeanette

Sent: Wednesday, June 04, 2008 11:55 AM

Te DeMocker, Steven

Subject: RE: QDRO submitted

yes

Jeanette Iglesias
Associate Director
Sr. Benefits Administrator, Human Resources US
UBS Financial Services Inc.
1000 Harbor Blvd., Weehawken, NJ 07086

Tel: 201-352-3896 Fax: 201-272-7273

Jeanette. [glesias@ubs.com

From: DeMocker, Steven

Sent: Wednesday, June 04, 2008 2:40 PM

To: Iglesias, Jeanette

Subject: RE: QDRO submitted

Thanks Jeanette. By split, do you mean (in this case) a "100%-0%" split in her favor?

S ∋n DeMocker
Senior Vice President - Investments

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From: Iglesias, Jeanette

Sent: Wednesday, June 04, 2008 11:12 AM

To: DeMocker, Steven

Cc: 'ckennedy@cableone.net'

**UBS EM 151** 

Subject: RE: QDRO submitted

Steven,

T' account is coded as a QDRO account so whenever she decides to request a distribution the distribution will not be hi. .ith the penalty, only taxes. I just sent the request to Benefits Connection, so the split should be done within the week.

# Regards,

Jeanette Iglesias
Associate Director
Sr. Benefits Administrator, Human Resources US
UBS Financial Services Inc.
1000 Harbor Blvd., Weehawken, NJ 07086
Tel: 201-352-3896
Fax: 201-272-7273

From: DeMocker, Steven

Jeanette.Iglesias@ubs.com

Sent: Wednesday, June 04, 2008 2:06 PM

To: Iglesias, Jeanette

Cc: ckennedy@cableone.net

Subject: RE: QDRO submitted

## Je>nette:

Our particular QDRO directs UBS to distribute the full amount of my 401k to my ex-spouse, rather than splitting it. The instrx are also to execute a full withdrawal, as our intent is that my ex-spouse take advantage of her ability under the tax code to make a withdrawal at the time ownership is changed, without the usual penalty for a premature withdrawal.

Perhaps I have bad information, but my understanding is that once a new account is established in her name, she will have lost the window of opportunity to make this penalty-free withdrawal under a QDRO. You certainly know your way around the operational issues of this better than I, but I do want to be certain that this gets done in whatever way is necessary to preserve her right to a full withdrawal without penalty.

Thanks!

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 9′ 541-5099 fax 80u-436-9097 steven.democker@ubs.com From: Iglesias, Jeanette

Sent: Thursday, June 19, 2008 5:54 AM

To: DeMocker, Steven

Subject: RE: QDRO for DeMocker/Kennedy

Si en,

A total of \$197,367.36 was transferred to her leaving you with a zero balance as of 5/28/08. She may be seeing the fluctuation in the account due to market gains/ losses.

## Regards,

Jeanette Iglesias
Associate Director
Sr. Benefits Administrator, Human Resources US
UBS Financial Services Inc.
1000 Harbor Blvd., Weehawken, NJ 07086
Tel: 201-352-3896

Fax: 201-272-7273
Jeanette.Iglesias@ubs.com

From: DeMocker, Steven

Sent: Wednesday, June 18, 2008 5:49 PM

To: Iglesias, Jeanette

Subject: RE: QDRO for DeMocker/Kennedy

le ette:

Can you confirm the amount and date of the distribution to Carol? The 401k website showed my account value on May 28 at about \$197,000, but Carol advises me she's been told the distribution will be about \$152,000. Can you clarify for us? Thx!

Steven DeMocker
Senior Vice President - Investments

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**UBS EM 153** 

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From: Iglesias, Jeanette

Sent: Wednesday, June 04, 2008 10:52 AM

To: DeMocker, Steven

Subject: RE: QDRO submitted

I was out of the office Monday and Tuesday, I do see it came in. Once I review it today I will send it to the recordkeeper to split. It should take about a week to split. The alternate payee will receive an account and will be sent a password and website to access the funds.

# Regards,

From: DeMocker, Steven

Sent: Wednesday, June 04, 2008 12:51 PM

To: Iglesias, Jeanette
Subject: QDRO submitted

### Jeannette:

I'm checking on the status of a QDRO my office overnighted to you recently. Would you mind giving me a quick update on how these things go and what the timetable for distribution is?

Thank you!

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1 Plaza West Drive Proscott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097

**UBS EM 154** 

# steven.democker@ubs.com

# http://financialservicesinc.ubs.com:8080/fa/stevendemocker

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From:

DeMocker, Steven

Sent:

Friday, April 18, 2008 2:55 PM

Wakefield, Brooke

Cc:

O'Non, Barbara; Farmer, John

Subject: Next week

When you have a chance, would you pls review next week in light of the following:

- > I'm out for the day on the 30th for my divorce mediation. If Nivan wants me there with Barb he'll need to re-b.
- > More generally, I'm going to try to leave at or near the close each day for awhile to begin prepping for the mediation and the trial.
- > After the 30th I should be able to resume a normal schedule, but until then I'd prefer not to do stuff that can be put off, or else to fit it into market hours.

Thx!

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 15 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 7:37 AM

Rydzewski, Jennifer

Subject: RE: Paris, Justin From: UX 41031

Thx! Are you in the office until things roll up at 11 tomorrow?

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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Subject:

Paris, Justin From: UX 41031

Status: Not Started % Complete: 0%

Total work: 0 hours
Actual work: 0 hours

Requested by: Rydzewski, Jennifer

Account closed today. Check will go out Monday when the mmkt interest has been credited to the account ..... to avoid any residuals.

Jennifer: Client would like a check issued for the full amount here and have us close this RMA account. Thx!

From: DeMocker, Steven

Sent: Wednesday, July 02, 2008 7:40 AM

Rydzewski, Jennifer

Subject: Relationship management software

I may have asked you this before, but what relationship management application(s) do you think are good? Do you use our RM? Some teams there seem to prefer third-party software, and Liz and I are trying to decide which way to go.

Steven DeMocker Senior Vice President - Investments

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From:

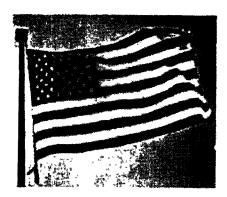
Maack, Lisa

Sent:

Wednesday, July 02, 2008 7:56 AM

DL-Phoenix, UX

Subject: Thursday July 3rd



Re: Thursday July 3rd

Since the market closes at 10:00 am (our time) & the office is closing at 11:00 am,

it has been suggested that we have a "RED WHITE AND BLUE" casual day tomorrow to show on patriotic pride!

What a great way to begin the holiday weekend!

Enjoy! -Lisa

Lisa Maack
Associate Director
Operations Manager
UBS Financial Services Inc
Phoenix Complex UX-SH-8Y
602-957-5187
Fax: 602-957-5150
lisa.maack@ubs.com

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 9:37 AM

Rydzewski, Jennifer

Cc:

O'Non, Barbara; Minard, Elizabeth

Subject: RE: UX40415 - Check Alert

I'll take care of it. Thx.

Steven DeMocker
Senior Vice President - Investments

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From: Rydzewski, Jennifer

Sent: Wednesday, July 02, 2008 9:31 AM

To: DeMocker, Steven; O'Non, Barbara

Cc: Minard, Elizabeth

Subject: UX40415 - Check Alert

Please sell PACE to cover RMA check written.

Jennifer A. Rydzewski

Sr. Registered Client Service Associate UBS Financial Services Inc. 2555 E. Camelback Rd., Ste. #600

Phoenix, AZ 85016 Direct: (602) 957-5104 To ree: 800-247-1754

Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 10:05 AM

Rydzewski, Jennifer

Subject: RE: UX 95289 DeMocker/Verner ~ ACAT is in.

Thx!

Steven DeMocker
Senior Vice President - Investments

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From: Rydzewski, Jennifer

Sent: Wednesday, July 02, 2008 9:42 AM

To: DeMocker, Steven
Cc: Minard, Elizabeth

Subject: U

UX 95289 DeMocker/Verner ~ ACAT is in.

# Jennifer A. Rydzewski

Sr. Registered Client Service Associate
UBS Financial Services Inc.
2555 E. Camelback Rd., Ste. #600

Phoenix, AZ 85016 Direct: (602) 957-5104 Toll Free: 800-247-1754 Fa 02) 957-5152

jenuafer.rydzewski@ubs.com

From:

Minard, Elizabeth

Sent:

Wednesday, July 02, 2008 10:33 AM

DeMocker, Steven; Rydzewski, Jennifer

Cc:

O'Non, Barbara

Subject: RE: UX40415 - Check Alert

done

From: DeMocker, Steven

Sent: Wednesday, July 02, 2008 9:37 AM

To: Rydzewski, Jennifer

Cc: O'Non, Barbara; Minard, Elizabeth

Subject: RE: UX40415 - Check Alert

I'll take care of it. Thx.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 97 741-5099 fax 800-436-9097 steven.democker@ubs.com

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From: Rydzewski, Jennifer

Sent: Wednesday, July 02, 2008 9:31 AM

To: DeMocker, Steven; O'Non, Barbara

Cc: Minard, Elizabeth

Subject: UX40415 - Check Alert

Plr e sell PACE to cover RMA check written.

Jennifer A. Rydzewski

St. Registered Client Service Associate
UBS Financial Services Inc.
2555 E. Camelback Rd., Ste. #600
Phoenix, AZ 85016
Direct: (602) 957-5104
Tc ree: 800-247-1754

Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 11:22 AM

O'Non, Barbara

Subject: Untitled (168)

No. 8YSD. Don't know if it's important or has anything in it, but it's my own single FA number in Surprise. I shd be able to at least see it.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

http://financialservicesinc.ubs.com:8080/fa/stevendemocker

UBS is a leading global wealth manager, a top tier investment banking and securities firm, and one of the largest global asset managers. In Switzerland, UBS is the market leader in retail and commercial banking. With headquarters in Zurich and Basel, Switzerland, UBS is present mall major financial centers worldwide. UBS employs more than 80,000 people. In the US, we are the third largest private client business with client base of over 2 million investors. Our American network of around 9,000 financial advisors manages roughly 465 billion US do. in invested assets and provides sophisticated services through consultative relationships with affluent and high net worth clients. In Switzerland and internationally, UBS has more than 140 years of private banking experience, an extensive global network of 164 offices and approximately \$2.46 trillion US dollars in invested assets. We provide a comprehensive range of services customized for wealthy individuals, ranging from asset management to estate planning and from corporate finance to art advising services.

From: DeMocker, Steven

nt: Wednesday, July 02, 2008 12:48 PM

Rob Pecharich
Subject: RE: (160)

At the moment, the answer is actually pretty simple: buy more muni's. I'll call you.

Steven DeMocker Senior Vice President - Investments

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From: Rob Pecharich [mailto:rpecharich@bpcws.com]

Sent: Wednesday, July 02, 2008 11:44 AM

To: DeMocker, Steven

**Subject:** 

Hello Steve.

I expect to have \$25k to invest, until Diane and I decide on what home improvement project to tackle first. For short term (6months to 1 year) what do you suggest?

Thanks

Robert S. Pecharich
Boyle, Pecharich, Cline, Whittington & Stallings, PLLC
P.O.Box 1191
Prescott, Arizona, 86302-1191
(928) 445-0122
(9 445-8021-Fax

This e-mail message is confidential, intended only for the named recipient(s) above and may coting of that is

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 3:16 PM

O'Non, Barbara

Subject:

Task Decline: Lanford, Michael From: 8Y 03557

Attachments: message.eml

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 3:35 PM

Rydzewski, Jennifer

Subject:

Task Request: Democker, Steven From: UX 90896

Attachments: message.eml

From:

DeMocker, Steven

Sent:

Wednesday, July 02, 2008 3:52 PM

O'Non, Barbara

Subject:

Task Decline: Hoover, Jean Initial Contact

Attachments: message.emi

From:

DeMocker, Steven

Sent:

Tuesday, April 22, 2008 2:21 PM

Morochnick, David

Subject; RE: Don Longe & AdviceLink program

## David:

I just gave you a try and you're on your line. I need to leave but I'm on my cell. 928-713-1919. By coincidence I was on the phone with Don when you called planning a golf outing with a client in Sedona. Talk soon...

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From: Morochnick, David

Sent: Tuesday, April 22, 2008 2:10 PM

To: DeMocker, Steven; VanSteenhuyse, James P.

Cc: O'Non, Barbara

Subject:

RE: Don Longe & AdviceLink program

Steve,

This is not correct.

Please call me.

D:

**David Morochnick** 

UBS Financial Services Inc.
Deputy Branch Manager
2555 East Camelback Road, Suite 600
Phoenix ,AZ 85016
(602) 957-5101
(6° 912-2587, Fax

From: DeMocker, Steven

Sent: Tuesday, April 22, 2008 11:26 AM

To: Morochnick, David; VanSteenhuyse, James P.

Cc: O'Non, Barbara

Subject: Don Longe & AdviceLink program

## David & Jim:

I've read all I can find on the licensing and State registration requirements for AdviceLink. As you know Don is a little daunted by the idea of sitting for the 65, but he's willing. If I understand David's take at the moment, however, the two of you may be thinking we should keep it simple and just place Don under the supervision of an existing Trusted Advisor's office.

Is there any of this I can help with so all of it isn't just on your shoulders?

Steven DeMocker
Senior Vice President - Investments

U<sub>L</sub> Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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DeMocker, Steven From:

Thursday, May 22, 2008 12.51 PM Sent:

Rydzewski, Jennifer

Wakefield, Brooke Ce:

Subject: RE: Yavapai Symphony Assoc

Ok. I'll pass this on. Thx! I'm heading down to my Phx meetings now and will be on my cell. 928-713-1919. If I don't talk to you again, thanks for your help today and have a good holiday.

Steven DeMocker Senior Vice President - Investments

**UBS** Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From: Rydzewski, Jennifer

Sent: Thursday, May 22, 2008 11:42 AM

To: DeMocker, Steven

Subject: RE: Yavapai Symphony Assoc

It's something that they have created with their accountant.

According to the Loan Dept, the CPA will know exactly what it is .... I don't know what it is either!

Jennifer A. Rydzewski

Sr. Registered Client Service Associate UBS Financial Services Inc.

255 E. Camelback Rd., Ste. #600

ix, AZ 85016 Direct: (602) 957-5104 Toll Free: 800-247-1754 Fax: (602) 957-5152

**UBS EM 171** 

### jennifer.rydzewski@ubs.com

From: DeMocker, Steven

Ser Thursday, May 22, 2008 11:41 AM

To: Rydzewski, Jennifer

Subject: RE: Yavapai Symphony Assoc

## Jennifer:

This is great. Thanks. But I don't know what "audited financials" means. Is this a form we give the client to fill out, or some standard thing we ask them to provide from their accountant?

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From: Rydzewski, Jennifer

Sent: Thursday, May 22, 2008 11:23 AM

To: DeMocker, Steven
Cc: O'Non, Barbara

Subject: Yavapai Symphony Assoc

Steve / Barb,

The Loan dept will need "Audited Financials" from the above client in order to begin the loan approval process.

I will be out of the office tomorrow, so I've made arrangements with Joel Sison, in the loan dept, and he will manually enter the request in tomorrow when he can see the ARCs in their new account UX-08378. BUT he cannot do this if he does not have the audited financials from Yavapai.

Joel's fax # is 201-442-3084, he's expecting a fax from you.

Please reference the following information on your fax:

**UBS EM 172** 

Collateral Account # UX-08378

Loan Account # 5V-38589

Please prepare Loan Docs per phone conversation with Jennifer

Call me if you have any questions.

# Jennifer A. Rydzewski

Sr. Registered Client Service Associate
UBS Financial Services Inc.
2555 E. Camelback Rd., Ste. #600
Phoenix, AZ 85016
Direct: (602) 957-5104
Toll Free: 800-247-1754
Fax: (602) 957-5152

jennifer.rydzewski@ubs.com

From:

nt:

ຸມ: Subject:

DeMocker, Steven
Thursday, May 08, 2008 3:19 PM
O'Non, Barbara
I'm logging off... On my cell now... See you soon perhaps

From:

DeMocker, Steven

Sent:

Wednesday, May 07, 2008 3:26 PM

Rydzewski, Jennifer; O'Non, Barbara

Subject: Ok NOW I'm leaving. I'm on my cell. 928-713-1919

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From:

DeMocker, Steven

Sent:

Friday, June 13, 2008 9:32 AM

Angelo, Bob

Subject: Please call when you have a moment...

Once I'm gone from the Prescott office around 10 am, I'll be on my cell the rest of the day.

## Two items:

- > MCD is brushing against 60 this morning in a strong market. We talked about exiting at this price.
- > I'm making up a gift certificate for you to take to the christening, but I'd like to have the child's name spelled right and the amount correct, if you even want the amount on there.

928-713-1919

Steven DeMocker Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 str n.democker@ubs.com

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and the second second

From: DeMocker, Steven

Sent: Tuesday, June 10, 2008 7:59 AM

SH-WMUS-Structured Products

Subject: Out of Office AutoReply: 4:15pm EST Tomorrow: Overview of New PAS Structure

I will be out of the office today, June 9.

If this is urgent, please either contact another member of my team at 800-436-9097, or call me on my cell at 928-713-1919.

From:

DeMocker, Steven

Sent:

Thursday, June 26, 2008 9:14 AM

Berkenkampscwaz@aol.com

Cc:

O'Non, Barbara; Bertenshaw, Patrick

Subject: RE: Direction and Authorization to transfer funds from Nor Trust Bank to UBS

#### Fred:

Thank you for copying me on this messge. You will likely need to call Northern Trust directly to confirm your instrx, because your advisors there actually cannot accept sell orders by email. I assume they will call and advise you of this. I'm in the UBS office in downtown Chicago today, but will be back in Prescott on Monday morning. We'll be looking for your incoming transfer and one of us will let you know when it has arrived. If you have questions in the meantime feel free to call my cell at 928-713-1919.

Have a good weekend!

Steve DeMocker

From: Berkenkampscwaz@aol.com [mailto:Berkenkampscwaz@aol.com]

Sent: Thursday, June 26, 2008 11:07 AM To: sjf2@ntrs.com; csm3@ntrs.com
Cc: Berkenkampscwaz@aol.com

Subject: Direction and Authorization to transfer funds from Nor Trust Bank to UBS

Susan Filson, Connie May, Northern Trust Bank

The is to confirm that I have signed pertinent documents transferring the net proceeds of my IRA account

02 /30 to UBS Financial Svcs, Inc. to be rolled over immediately on receipt by them into a successor IRA account with UBS.

These signed transfer documents will shortly be sent to you by Ms. Barbara O'Non, VP-Investments, UBS.

I understand that my 02-93730 IRA account is a "wrap" account with Northern Trust, and request that the contents of this account be liquidated by Northern Trust before transfer of these funds to UBS.

Please consider this as your direction and authorization to proceed with this liquidation and transfer immediately.

Your primary contact with UBS will be Ms. Barbara O'Non, VP-Investments, UBS Financial Services, Inc., with local offices at 12515 W. Bell Rd, Surprise, Az 86374. Her phone number is 623-815-8718. Her email address is barbara.onon@ubs.com It is also possible that you may have contact with Dr. Steven DeMocher, Sr. VP-Investments, UBS Financial Svcs,Inc. 928-541-5050.

I will follow up this email with a personal phone call to Connie to further orally confirm the above.

Thank you both for all you have done for me.

If any questions or concerns, kindly email or call me at my Logan, Ut summer number 435-713-6435. (on answering machine if I am out)

Sincerely, Fred Berkenkamp

Gas prices getting you down? Search AOL Autos for fuel-efficient used cars. (http://autos.aol.com/used?ncid=aolaut0005000000007)

\*\*\*\*\*

From:

DeMocker, Steven

Sent:

Friday, June 27, 2008 7:50 AM

**Chuck Brooke** 

Subject: Out of Office AutoReply: Check received and deposited

I will be out of the office traveling today, June 25, and will be away from my office through Friday.

I will be picking up messages left on my office number intermittently, but if this is urgent, please either call my cell at 928-713-1919, or our covering Senior Registered Assistant, Jennifer Rydzewski, in our Phoenix office at 602-957-5104.

From: DeMocker, Steven

Sent: Thursday, June 26, 2008 9:26 AM

Market Conduct & Suitability

Subject: Out of Office AutoReply: Approaching Annuities with Suitability

I will be out of the office traveling today, June 25, and will be away from my office through Friday.

I will be picking up messages left on my office number intermittently, but if this is urgent, please either call my cell at 928-713-1919, or our covering Senior Registered Assistant, Jennifer Rydzewski, in our Phoenix office at 602-957-5104.

From:

DeMocker, Steven

Sent:

Friday, June 27, 2008 12:13 PM

**Thomas Shelby** 

Subject: Out of Office AutoReply: <no subject>

I will be out of the office traveling today, June 25, and will be away from my office through Friday.

I will be picking up messages left on my office number intermittently, but if this is urgent, please either call my cell at 928-713-1919, or our covering Senior Registered Assistant, Jennifer Rydzewski, in our Phoenix office at 602-957-5104.

From:

DeMocker, Steven

Sent:

Tuesday, July 15, 2008 12:05 PM

VanSteenhuyse, James P.

Subject: On my cell

Jim:

I'm sorry I haven't been able to connect with you today but I'll keep trying. After the close I'll be on my cell. 928-713-1919.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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# UBS Team DEMOCKER, ONAN, BERTENSHAW Phone Contact List

\* internal use only \*

# Pat Bertenshaw

Office in Phoenix – 602-957-5122 Office in Sun City – 623-769-9194 Cell – 602-769-9194

## Steven Democker

Office in Prescott 928-541-5081 Cell – 928-713-1919

# John Farmer

Office in Prescott - 928-541-5080 Cell - 928-713-7182

# Karen Hall

Office in Phoenix - 602-957-8137 Cell - ??

### Barb O'Non

Office in Prescott – 928-541-5084 Office in Sun City – 623-815-8718 Cell – 480-273-1196

#### **Brook Wakefield**

Office in Prescott - 928-541-5080 Cell - 928-713-8418

# Other Useful Numbers -

Gerry Calley - 602 - 957-5108
Tish Dirks - 602-957-5126
David Morochnick - 602-957-5101
Teri Twarkins - 602-667-8108
Deb Umphrey - 602-957-5181
Jim Van SteenHuyse - 602-957-5199
Sue Young - 602-957-5193

From: DeMocker, Steven

Sent: Monday, July 07, 2008 2:58 PM

space@prescott.edu

Subject: Untitled (138)

#### Steve,

Thank you so much. I appreciate your thoughts and support, and I'm forwarding messages about our current family situation to my personal email address:

steven.democker@gmail.com.

Also, I'm hoping to have my normal cell back up and running in the next day or so, but in the meantime please feel free to call my temporary cell - 928-848-9639.

I'm in the office during my usual hours. And again, thank you.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 92 ~41-5099 fax 80. 436-9097 steven.democker@ubs.com Temp cell ne phone

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From:

DeMocker, Steven

Sent:

Monday, July 07, 2008 3:04 PM

tp.shelby@gmail.com

Subject: Untitled (137)

#### Tom.

Thank you so much. I appreciate your thoughts and support, and I'm forwarding messages about our current family situation to my personal email address:

# steven.democker@gmail.com.

Also, I'm hoping to have my normal cell back up and running in the next day or so, but in the meantime please feel free to call my temporary cell - 928-848-9639.

I'm in the office during my usual hours. And again, thank you.

Steven DeMocker
Senior Vice President - Investments

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From: DeMocker, Steven

Sent: Friday, July 25, 2008 11:25 AM

O'Non, Barbara

الدين الدين

Hey I've tried to call your office a couple of times. I'm heading off to see family. I'd love to check in with you on something. Call my cell when you have a moment.

>Steven DeMocker

>Senior Vice President - Investments

>

>UBS Financial Services, Inc.

>1560 Plaza West Drive

>Prescott, AZ 86303

>928-541-5080

>928-541-5099 fax

>800-436-9097

>steven.democker@ubs.com

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----Original Message-----From: O'Non, Barbara

Sent: Friday, July 25, 2008 9:33 AM

To: DeMocker, Steven

Subject:

I met with Scott Wheeler yesterday, and without knowing what he was saying, he told me we needed two products - one for income now (Hartford) and one for income later. I have has a difficult time entering the ticket for Beth's IRA because of the changes at Hartford (even Scott couldn't lead me to the correct new symbol), so I would like to have another conversation about the Allianz product.

Let's do that Monday.

Barbara O'Non
Vice President Investments

UP° rinancial Services, Inc.
12 West Bell Road
Su. r. se, AZ 85374
623-815-8718
800-754-7103

**UBS EM 186** 

623-972-9428 (fax) barbara.onon@ubs.com

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UBS Financial Services Inc.

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

DeMocker, Steven

Sent:

Thursday, June 19, 2008 3:20 PM

O'Non, Barbara

Subject: I'm free when you are...

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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From:

DeMocker, Steven

Sent:

Thursday, April 03, 2008 9:30 AM

**T** -

O'Non, Barbara

Subject: RE: (953)

Would it be okay, as I've suggested before, if we not argue via email? I'm right here. :-)

Steven DeMocker
Senior Vice President - Investments

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----Original Message-----From: O'Non, Barbara

Sent: Thursday, April 03, 2008 9:29 AM

To: DeMocker, Steven

Subject:

Neither one of my cell phones has a missed call on it????

Barbara O'Non

Vice President Investments

UBS Financial Services, Inc. 12515 West Bell Road Surprise, AZ 85374 623-815-8718 800-754-7103 623-972-9428 (fax) barbara.onon@ubs.com

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**UBS Financial Services Inc.** 

UBS International Inc.

UBS Financial Services Incorporated of Puerto Rico

From:

DeMocker, Steven

Sent:

Friday, July 25, 2008 11:25 AM

\_\_

O'Non, Barbara

Susject: RE: (23)

Hey I've tried to call your office a couple of times. I'm heading off to see family. I'd love to check in with you on something. Call my cell when you have a moment.

>Steven DeMocker

>Senior Vice President - Investments

`

>UBS Financial Services, Inc.

>1560 Plaza West Drive

>Prescott, AZ 86303

>928-541-5080

>928-541-5099 fax

>800-436-9097

>steven.democker@ubs.com

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>

----Original Message-----From: O'Non, Barbara

Sent: Friday, July 25, 2008 9:33 AM

To: DeMocker, Steven

Subject:

I met with Scott Wheeler yesterday, and without knowing what he was saying, he told me we needed two products - one for income now (Hartford) and one for income later. I have has a difficult time entering the ticket for Beth's IRA because of the changes at Hartford (even Scott couldn't lead me to the correct new symbol), so I would like to have another conversation about the Allianz product.

Let's do that Monday.

Barbara O'Non
Vice President Investments

UBS Financial Services, Inc.
12 West Bell Road
Surperse, AZ 85374
623-815-8718
800-754-7103

623-972-9428 (fax) barbara.onon@ubs.com

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UBS Financial Services Inc.

UBS International Inc.

**UBS Financial Services Incorporated of Puerto Rico** 

From: DeMocker, Steven

10111. Delviocker, Steven

Sent: Monday, March 31, 2008 12:43 PM

O'Non, Barbara

**Subject: RE: (1034)** 

Pls call. Can't reach you.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message-----From: O'Non, Barbara

Sent: Monday, March 31, 2008 12:27 PM

To: DeMocker, Steven

Subject:

I am going to run to Starbucks and grab something to eat - back in 10 if you want to talk.

From:

DeMocker, Steven

Sent:

Monday, March 31, 2008 3:00 PM

T...

O'Non, Barbara

S...ject: RE: (1020)

Ok.

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1560 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message-----From: O'Non, Barbara

Sent: Monday, March 31, 2008 3:00 PM

To: DeMocker, Steven

Subject: RE:

I just hung up with Arnie don't call - rough conversation.

----Original Message-----From: DeMocker, Steven

Sent: Monday, March 31, 2008 2:58 PM

To O'Non, Barbara

Si ct: RE:

Ok. Call me before you call clients, so that we don't dupe our efforts.

2/20/2010 24

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 1: Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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--- Original Message----Fr...: O'Non, Barbara

Sent: Monday, March 31, 2008 2:45 PM

To: DeMocker, Steven

Subject: RE:

I had to leave the call at 1:45 for a meeting. I have about 5 calls to return....sooo

----Original Message-----From: DeMocker, Steven

Sent: Monday, March 31, 2008 2:44 PM

To: O'Non, Barbara

Subject: RE:

You still on the call? I am, but... Want to chat?

Steven DeMocker
Senior Vice President - Investments

UBS Financial Services, Inc. 15 Plaza West Drive Prescott, AZ 86303 928-541-5080 928-541-5099 fax 800-436-9097 steven.democker@ubs.com

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----Original Message-----From: O'Non, Barbara

Sent: Monday, March 31, 2008 1:04 PM

To: DeMocker, Steven

Subject:

Go to Book Query - Advanced Search - Cash Management.

Sent: Subject: Wednesday, July 02, 2008 3.34 PM Democker, Steven From: UX 90896

Jennifer would you mind closing this account. And then setting it on fire and burying it? Thanks!